

FLORIDA DEPARTMENT OF CITRUS



2010 – 2011

LEGISLATIVE BUDGET REQUEST

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		COL A03	COL A04	COL A05	CODES
		AGY REQUEST	AGY REQ N/R	AG REQ ANZ	
		FY 2010-11	FY 2010-11	FY 2010-11	
POS	AMOUNT	POS	AMOUNT	POS	AMOUNT
CITRUS, DEPT OF					57000000
CITRUS RESEARCH					57010000
ECONOMIC OPPORTUNITIES					11
BUSINESS DEVELOPMENT					1101.00.00.00
ESTIMATED EXPENDITURES					1000000
ESTIMATED EXPENDITURES - OPERATIONS					1001000
SALARY RATE					000000
SALARY RATE.....	1,368,951				
SALARIES AND BENEFITS					010000
CITRUS ADVERTISING TF	-STATE	21.00	1,738,727		2090 1
OTHER PERSONAL SERVICES					030000
CITRUS ADVERTISING TF	-STATE	78,000			2090 1
EXPENSES					040000
CITRUS ADVERTISING TF	-STATE	1,011,896			2090 1
OPERATING CAPITAL OUTLAY					060000
CITRUS ADVERTISING TF	-STATE	251,000			2090 1
SPECIAL CATEGORIES					100000
CONTRACTED SERVICES					100777
CITRUS ADVERTISING TF	-STATE	9,160,494			2090 1
	-MATCH	105,000			2090 2
	-FEDERL	655,000			2090 3
TOTAL CITRUS ADVERTISING TF		9,920,494			2090
TOTAL APPRO.....		9,920,494			
PAID ADVERTISING/PROMOTION					102380
CITRUS ADVERTISING TF	-STATE	182,000			2090 1

		COL A03	COL A04	COL A05	CODES
		AGY REQUEST	AGY REQ N/R	AG REQ ANZ	
		FY 2010-11	FY 2010-11	FY 2010-11	
POS	AMOUNT	POS	AMOUNT	POS	AMOUNT

CITRUS, DEPT OF					57000000
CITRUS RESEARCH					57010000
ECONOMIC OPPORTUNITIES					11
BUSINESS DEVELOPMENT					1101.00.00.00
ESTIMATED EXPENDITURES					1000000
ESTIMATED EXPENDITURES - OPERATIONS					1001000
SPECIAL CATEGORIES					100000
TR/DMS/HR SVCS/STW CONTRCT					107040
CITRUS ADVERTISING TF	-STATE	9,283			2090 1
		=====	=====	=====	
TOTAL: ESTIMATED EXPENDITURES - OPERATIONS					1001000
TOTAL POSITIONS.....		21.00			
TOTAL ISSUE.....		13,191,400			
TOTAL SALARY RATE.....		1,368,951			
		=====	=====	=====	
ADJUSTMENT TO STATE HEALTH					
INSURANCE PREMIUM CONTRIBUTION -					1002000
FISCAL YEAR 2009-10					010000
SALARIES AND BENEFITS					
CITRUS ADVERTISING TF	-STATE	1,627			2090 1
		=====	=====	=====	
ADJUSTMENTS TO CURRENT YEAR					
ESTIMATED EXPENDITURES					1600000
CORRECT FUNDING SOURCE INDENTIFIER					
CONTRACTED SERVICES					160S020
SPECIAL CATEGORIES					100000
CONTRACTED SERVICES					100777
CITRUS ADVERTISING TF	-STATE	460,000			2090 1
	-MATCH	105,000-			2090 2
	-FEDERL	355,000-			2090 3
		=====	=====	=====	
TOTAL APPRO.....					
		=====	=====	=====	

AGENCY ISSUE NARRATIVE:

2010-2011 BUDGET YEAR NARRATIVE:

IT COMPONENT? NO

To properly update funding source identifier for the anticipated Federal funds for fiscal year 2010-2011.

This issue applies to all counties in the State of Florida.

	COL A03	COL A04	COL A05	
	AGY REQUEST	AGY REQ N/R	AG REQ ANZ	
	FY 2010-11	FY 2010-11	FY 2010-11	
	POS	AMOUNT	POS	AMOUNT
	-----	-----	-----	-----
CITRUS, DEPT OF				57000000
CITRUS RESEARCH				57010000
ECONOMIC OPPORTUNITIES				11
BUSINESS DEVELOPMENT				1101.00.00.00
ANNUALIZATION OF ADMINISTERED				
FUNDS APPROPRIATIONS				26A0000
ADJUSTMENT TO STATE HEALTH				
INSURANCE FOR FY 2009-10 - 10 MONTH				
ANNUALIZATION				26A1200
SALARIES AND BENEFITS				010000
CITRUS ADVERTISING TF -STATE	8,135			2090 1
	=====	=====	=====	
TOTAL: BUSINESS DEVELOPMENT				1101.00.00.00
BY FUND TYPE				
	21.00			
TRUST FUNDS.....	13,201,162			2000
SALARY RATE.....	1,368,951			
	-----	-----	-----	

		COL A03	COL A04	COL A05	CODES
		AGY REQUEST	AGY REQ N/R	AG REQ ANZ	
		FY 2010-11	FY 2010-11	FY 2010-11	
POS	AMOUNT	POS	AMOUNT	POS	AMOUNT

CITRUS, DEPT OF					57000000
EXECUTIVE DIR/SUPPORT SVCS					57020000
ECONOMIC OPPORTUNITIES					11
BUSINESS DEVELOPMENT					1101.00.00.00
ESTIMATED EXPENDITURES					1000000
ESTIMATED EXPENDITURES - OPERATIONS					1001000
SALARY RATE					000000
SALARY RATE.....	1,662,965				
=====					
SALARIES AND BENEFITS					010000
CITRUS ADVERTISING TF	-STATE	30.00			
		2,369,260			2090 1
=====					
OTHER PERSONAL SERVICES					030000
CITRUS ADVERTISING TF	-STATE	78,000			
					2090 1
=====					
EXPENSES					040000
CITRUS ADVERTISING TF	-STATE	1,221,931			
					2090 1
=====					
OPERATING CAPITAL OUTLAY					060000
CITRUS ADVERTISING TF	-STATE	137,500			
					2090 1
=====					
SPECIAL CATEGORIES					100000
CONTRACTED SERVICES					100777
CITRUS ADVERTISING TF	-STATE	810,000			
					2090 1
=====					
PAID ADVERTISING/PROMOTION					102380
CITRUS ADVERTISING TF	-STATE	75,000			
					2090 1
=====					
RISK MANAGEMENT INSURANCE					103241
CITRUS ADVERTISING TF	-STATE	32,237			
					2090 1
=====					

	COL A03	COL A04	COL A05	
	AGY REQUEST	AGY REQ N/R	AG REQ ANZ	
	FY 2010-11	FY 2010-11	FY 2010-11	
	POS	AMOUNT	POS	AMOUNT
	POS	AMOUNT	POS	AMOUNT
CITRUS, DEPT OF				57000000
EXECUTIVE DIR/SUPPORT SVCS				57020000
ECONOMIC OPPORTUNITIES				11
BUSINESS DEVELOPMENT				1101.00.00.00
ESTIMATED EXPENDITURES				1000000
ESTIMATED EXPENDITURES - OPERATIONS				1001000
SPECIAL CATEGORIES				100000
TR/DMS/HR SVCS/STW CONTRCT				107040
CITRUS ADVERTISING TF -STATE	14,186			2090 1
DATA PROCESSING SERVICES				210000
REGIONAL DATA CENTERS-SUS				210015
CITRUS ADVERTISING TF -STATE	8,000			2090 1
TOTAL: ESTIMATED EXPENDITURES - OPERATIONS				1001000
TOTAL POSITIONS.....	30.00			
TOTAL ISSUE.....	4,746,114			
TOTAL SALARY RATE.....	1,662,965			
CASUALTY INSURANCE PREMIUM				
ADJUSTMENT				1001090
SPECIAL CATEGORIES				100000
RISK MANAGEMENT INSURANCE				103241
CITRUS ADVERTISING TF -STATE	8,952-			2090 1
ADJUSTMENT TO STATE HEALTH				
INSURANCE PREMIUM CONTRIBUTION -				
FISCAL YEAR 2009-10				1002000
SALARIES AND BENEFITS				010000
CITRUS ADVERTISING TF -STATE	2,260			2090 1

	COL A03 AGY REQUEST FY 2010-11 POS	COL A04 AGY REQ N/R FY 2010-11 POS	COL A05 AG REQ ANZ FY 2010-11 POS	AMOUNT	AMOUNT	AMOUNT	CODES
CITRUS, DEPT OF							57000000
EXECUTIVE DIR/SUPPORT SVCS							57020000
ECONOMIC OPPORTUNITIES							11
BUSINESS DEVELOPMENT							1101.00.00.00
INTER-AGENCY REORGANIZATIONS -							
INFORMATION TECHNOLOGY							17C0000
DEDUCT AGENCY DATA CENTER SERVICES							
FUNDING							17C01C0
EXPENSES							040000
CITRUS ADVERTISING TF -STATE				3,000-			2090 1
OPERATING CAPITAL OUTLAY							060000
CITRUS ADVERTISING TF -STATE				5,000-			2090 1
SPECIAL CATEGORIES							100000
CONTRACTED SERVICES							100777
CITRUS ADVERTISING TF -STATE				7,000-			2090 1
TOTAL: DEDUCT AGENCY DATA CENTER SERVICES							17C01C0
FUNDING							
TOTAL ISSUE.....				15,000-			

AGENCY ISSUE NARRATIVE:

2010-2011 BUDGET YEAR NARRATIVE:

IT COMPONENT? YES

Pursuant to Chapter 282 F.S. the Dept of Citrus was required to relocate the computing facility (server room) to a shared resource center in Tallahassee as a result of a legislated relocation of headquarters in Lakeland, FL, to the Bob Crawford Agricultural Center in Bartow, FL. The new location does not have adequate security to protect information technology equipment from fire and undesirable temperature changes; the addition of these protections and the move of our computing facility brought Citrus under the scope of Chapter 282. Costs for various aspects of our server room operation will be borne by the shared resource center in future years. These estimated costs are eliminated from the categories indicated in the Citrus Advertising Trust Fund. No FTE's will be transferred as a result of this equipment move. The total costs were determined through a business plan developed by staff at the shared resource center and allocated according to recent category spending.

This issue applies to all counties in the State of Florida.

	COL A03	COL A04	COL A05	
	AGY REQUEST	AGY REQ N/R	AG REQ ANZ	
	FY 2010-11	FY 2010-11	FY 2010-11	
POS	AMOUNT	POS	AMOUNT	POS
				AMOUNT
CITRUS, DEPT OF				57000000
EXECUTIVE DIR/SUPPORT SVCS				57020000
ECONOMIC OPPORTUNITIES				11
BUSINESS DEVELOPMENT				1101.00.00.00
INTER-AGENCY REORGANIZATIONS -				
INFORMATION TECHNOLOGY				17C0000
ADD SERVICES PROVIDED BY PRIMARY				
DATA CENTER				17C02C0
DATA PROCESSING SERVICES				210000
NORTHWOOD SRC (NSRC)				210022
CITRUS ADVERTISING TF	-STATE	15,000		2090 1

AGENCY ISSUE NARRATIVE:

2010-2011 BUDGET YEAR NARRATIVE:

IT COMPONENT? YES

Pursuant to Chapter 282 F.S. the Dept of Citrus was required to relocate the computing facility (server room) to a shared resource center in Tallahassee as a result of a legislated relocation of headquarters in Lakeland, FL, to the Bob Crawford Agricultural Center in Bartow, FL. The new location does not have adequate security to protect information technology equipment from fire and undesirable temperature changes. Estimated costs that will be incurred to house current equipment, to service that equipment, and to provide system engineering services is transferred from the Citrus Advertising Trust Fund to the Northwood Shared Resource Center. No FTE's will be transferred as a result of this equipment move. The costs were determined through a business plan developed by staff at the shared resource center.

This issue applies to all counties in the State of Florida.

ANNUALIZATION OF ADMINISTERED FUNDS APPROPRIATIONS				26A0000
ADJUSTMENT TO STATE HEALTH INSURANCE FOR FY 2009-10 - 10 MONTH ANNUALIZATION				26A1200
SALARIES AND BENEFITS				010000
CITRUS ADVERTISING TF	-STATE	11,300		2090 1

COL A03		COL A04		COL A05		CODES
AGY REQUEST	FY 2010-11	AGY REQ N/R	FY 2010-11	AG REQ ANZ	FY 2010-11	
POS	AMOUNT	POS	AMOUNT	POS	AMOUNT	
CITRUS, DEPT OF						57000000
EXECUTIVE DIR/SUPPORT SVCS						57020000
ECONOMIC OPPORTUNITIES						11
BUSINESS DEVELOPMENT						<u>1101.00.00.00</u>
STATE FUNDING REDUCTIONS						33000000
REDUCTIONS FROM TECHNOLOGY SERVICE						
CONSOLIDATIONS						33001C0
OPERATING CAPITAL OUTLAY						0600000
CITRUS ADVERTISING TF -STATE 100-						2090 1

AGENCY ISSUE NARRATIVE:

2010-2011 BUDGET YEAR NARRATIVE:

IT COMPONENT? YES

Pursuant to Chapter 282 F.S. the Dept of Citrus was required to relocate the computing facility (server room) to a shared resource center in Tallahassee as a result of a legislated relocation of headquarters in Lakeland, FL, to the Bob Crawford Agricultural Center in Bartow, FL. The new location does not have adequate security to protect information technology equipment from fire and undesirable temperature changes; the addition of these protections and the move of our computing facility brought Citrus under the scope of Chapter 282. This move is expected to result in a \$100 savings to the Dept of Citrus.

This applies to all counties in the State of Florida.

TOTAL: BUSINESS DEVELOPMENT			<u>1101.00.00.00</u>
BY FUND TYPE			
	30.00		
TRUST FUNDS.....	4,750,622		2000
SALARY RATE.....	1,662,965		
=====		=====	

	COL A03	COL A04	COL A05	
	AGY REQUEST	AGY REQ N/R	AG REQ ANZ	
	FY 2010-11	FY 2010-11	FY 2010-11	
POS	AMOUNT	POS	AMOUNT	POS
				AMOUNT
				CODES
CITRUS, DEPT OF				57000000
AGRIC PRODUCTS MARKETING				57030000
ECONOMIC OPPORTUNITIES				11
BUSINESS DEVELOPMENT				1101.00.00.00
ESTIMATED EXPENDITURES				1000000
ESTIMATED EXPENDITURES - OPERATIONS				1001000
SALARY RATE				000000
SALARY RATE.....	1,364,065			
	=====	=====	=====	
SALARIES AND BENEFITS				010000
CITRUS ADVERTISING TF	-STATE 17.00			2090 1
	1,918,676			
	=====	=====	=====	
OTHER PERSONAL SERVICES				030000
CITRUS ADVERTISING TF	-STATE 17,000			2090 1
	=====	=====	=====	
EXPENSES				040000
CITRUS ADVERTISING TF	-STATE 1,161,331			2090 1
	=====	=====	=====	
SPECIAL CATEGORIES				100000
CONTRACTED SERVICES				100777
CITRUS ADVERTISING TF	-STATE 100,000			2090 1
	=====	=====	=====	
PAID ADVERTISING/PROMOTION				102380
CITRUS ADVERTISING TF	-STATE 34,695,526			2090 1
	-MATCH 5,000,000			2090 2
	-FEDERL 6,000,000			2090 3
	-----	-----	-----	
TOTAL CITRUS ADVERTISING TF	45,695,526			2090
	=====	=====	=====	
TOTAL APPRO.....	45,695,526			
	=====	=====	=====	
TR/DMS/HR SVCS/STW CONTRCT				107040
CITRUS ADVERTISING TF	-STATE 8,306			2090 1
	=====	=====	=====	

		COL A03	COL A04	COL A05	CODES
		AGY REQUEST	AGY REQ N/R	AG REQ ANZ	
		FY 2010-11	FY 2010-11	FY 2010-11	
POS	AMOUNT	POS	AMOUNT	POS	AMOUNT

CITRUS, DEPT OF					57000000
AGRIC PRODUCTS MARKETING					57030000
ECONOMIC OPPORTUNITIES					11
BUSINESS DEVELOPMENT					1101.00.00.00
ESTIMATED EXPENDITURES					1000000
ESTIMATED EXPENDITURES - OPERATIONS					1001000
TOTAL: ESTIMATED EXPENDITURES - OPERATIONS					1001000
TOTAL POSITIONS.....		17.00			
TOTAL ISSUE.....		48,900,839			
TOTAL SALARY RATE.....		1,364,065			
		=====	=====	=====	
ADJUSTMENT TO STATE HEALTH					
INSURANCE PREMIUM CONTRIBUTION -					1002000
FISCAL YEAR 2009-10					010000
SALARIES AND BENEFITS					
CITRUS ADVERTISING TF -STATE					2090 1
		1,511			
		=====	=====	=====	
ADJUSTMENTS TO CURRENT YEAR					
ESTIMATED EXPENDITURES					1600000
CORRECT FUNDING SOURCE IDENTIFIER					
FOR PAID ADVERTISEMENT/PROMOTIONS					160S200
SPECIAL CATEGORIES					100000
PAID ADVERTISING/PROMOTION					102380
CITRUS ADVERTISING TF -STATE					2090 1
-MATCH					2090 2
-FEDERL					2090 3
		2,750,000			
		2,250,000-			
		500,000-			
		=====	=====	=====	
TOTAL APPRO.....					
		=====	=====	=====	

AGENCY ISSUE NARRATIVE:

2010-2011 BUDGET YEAR NARRATIVE:

IT COMPONENT? NO

To properly update funding source identifier for the anticipated Federal funds for fiscal year 2010-2011.

This issue applies to all counties in the State of Florida.

	COL A03	COL A04	COL A05	
	AGY REQUEST	AGY REQ N/R	AG REQ ANZ	
	FY 2010-11	FY 2010-11	FY 2010-11	
POS	AMOUNT	POS	AMOUNT	POS
				CODES

CITRUS, DEPT OF				57000000
AGRIC PRODUCTS MARKETING				57030000
ECONOMIC OPPORTUNITIES				11
BUSINESS DEVELOPMENT				1101.00.00.00
ANNUALIZATION OF ADMINISTERED				
FUNDS APPROPRIATIONS				26A0000
ADJUSTMENT TO STATE HEALTH				
INSURANCE FOR FY 2009-10 - 10 MONTH				
ANNUALIZATION				26A1200
SALARIES AND BENEFITS				010000
CITRUS ADVERTISING TF	-STATE	7,555		2090 1
=====				
TOTAL: BUSINESS DEVELOPMENT				1101.00.00.00
BY FUND TYPE				
	17.00			
TRUST FUNDS.....	48,909,905			2000
SALARY RATE.....	1,364,065			
=====				

		COL A01		COL A02		COL A03		COL A04	
		ACT PR YR		CURR YR EST		AGY REQUEST		AGY REQ N/R	
		EXP 2008-09		EXP 2009-10		FY 2010-11		FY 2010-11	
		-----		-----		-----		-----	
CITRUS, DEPT OF	57000000								
CITRUS RESEARCH	57010000								
FUND: CITRUS ADVERTISING TF	2090								
SECTION I: DETAIL OF REVENUES									
	REVENUE	CAP	SVC	AUTH	MATCHING %		CFDA		
	CODE		CHG %	ST	I/C	LOC I/C	NO.		
07 GRANTS - RESEARCH	000700	NO	0.0	601.05	0.00	0.00	10.001	164,993	300,000
								300,000	
								-----	-----
TOTAL TO LINE B IN SECTION IV								164,993	300,000
								300,000	
								=====	=====
SECTION II: DETAIL OF NONOPERATING EXPENDITURES									
				OBJECT	TRANSFER	CFDA			
				CODE	TO BE	NO.			
06 TRANSFER FROM BE 57020000				810000				13,773,780-	12,893,027-
								12,901,162-	
								-----	-----
TOTAL TO LINE E IN SECTION IV								13,773,780-	12,893,027-
								12,901,162-	
								=====	=====
SECTION III: ADJUSTMENTS									
				OBJECT					
				CODE					
03 ADJ TO LINE B-BEG BAL-A/P NO C/F 6/30/08				991000					
								49,449	
								-----	-----
TOTAL TO LINE H IN SECTION IV								49,449	
								=====	=====
SECTION IV: SUMMARY									
UNRESERVED FUND BALANCE - JULY 1				(A)					
ADD: REVENUES (FROM SECTION I)				(B)					
TOTAL FUNDS AVAILABLE (LINE A + LINE B)				(C)					
LESS: OPERATING EXPENDITURES				(D)					
LESS: NONOPERATING EXPENDITURES (SECTION II)				(E)					
LESS: FIXED CAPITAL OUTLAY (TOTAL ONLY)				(F)					
UNRESERVED FUND BALANCE - JUNE 30 - BEFORE ADJ				(G)					
NET ADJUSTMENTS (FROM SECTION III)				(H)					
ADJUSTED UNRESERVED FUND BALANCE - JUNE 30				(I)					

COL A01 ACT PR YR EXP 2008-09	COL A02 CURR YR EST EXP 2009-10	COL A03 AGY REQUEST FY 2010-11	COL A04 AGY REQ N/R FY 2010-11
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CITRUS, DEPT OF 57000000
EXECUTIVE DIR/SUPPORT SVCS 57020000

FUND: CITRUS ADVERTISING TF 2090

SECTION I: DETAIL OF REVENUES

	REVENUE CODE	CAP CHG %	SVC CHG %	AUTH ST	MATCHING % I/C LOC I/C	CFDA NO.			
01 ADVERTISING TAX ASSESSM	000300	YES	3.3	601.15	0.00	0.00	47,107,027	44,376,420	42,986,640
02 IMPORT EXCISE TAXES	000300	YES	3.3	601.155	0.00	0.00	1,941,199	3,138,433	2,080,082
04 INVESTMENT EARNINGS	000502	NO	3.3	601.10	0.00	0.00	654,486	363,800	400,000
05 REFUNDS	001800	NO	0.0	601.05	0.00	0.00	11,096	5,000	5,000
06 TAX AUDIT COLLECTIONS	000400	YES	3.3	601.05	0.00	0.00		5,000	10,000
07 FEES, CHARGES, COMM	000100	YES	3.3	601.05	0.00	0.00	20,924	38,000	30,000
TOTAL TO LINE B IN SECTION IV							49,734,732	47,926,653	45,511,722

SECTION II: DETAIL OF NONOPERATING EXPENDITURES

	OBJECT CODE	TRANSFER TO BE	CFDA NO.			
01 GENERAL REVENUE SERVICE CHARGE	880000			1,771,697	1,916,800	1,819,869
03 UNUSED NR BDGT AUTH DUE TO REDUCED RECPT	899000				6,960,798-	
04 REFUND OF STATE REVENUE	860000			5,422	5,000	5,000
05 ASSESSMENT ON INVESTMENTS	830000			29,118	30,000	20,000
07 TRANSFER TO BE 57010000	810000	57010000		13,773,780	12,893,027	12,901,162
08 TRANSFER TO BE 57030000	810000	57030000		28,788,576	43,430,350	43,409,905
TOTAL TO LINE E IN SECTION IV				44,368,593	51,314,379	58,155,936

SECTION III: ADJUSTMENTS

	OBJECT CODE		
01 PRIOR YEAR SEPTEMBER CERT FWD REVERSION	991000	2,453,764	1,657,392
02 REDUCE REVERSION FOR PRIOR YR FC CERT FWD	991000	1,364,690-	917,355-
20 ADJ TO LINE A-BEG BAL-PREPD POST 6/30/08	991000	1,279-	
22 CHANGE IN PREPAID POSTAGE FROM 08 TO 09	991000	166-	
23 LOAN WRITEOFF	991000	95,000-	
24 RECEIPTS NETTED AGAINST EXPD FOR GAAP	991000	39-	
25 OTHER ADJUSTMENTS	991000	16-	
26 ROUNDING ADJUSTMENT	991000	2	
TOTAL TO LINE H IN SECTION IV		992,576	740,037

COL A01 ACT PR YR EXP 2008-09	COL A02 CURR YR EST EXP 2009-10	COL A03 AGY REQUEST FY 2010-11	COL A04 AGY REQ N/R FY 2010-11
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CITRUS, DEPT OF 57000000
EXECUTIVE DIR/SUPPORT SVCS 57020000

FUND: CITRUS ADVERTISING TF 2090

SECTION IV: SUMMARY

UNRESERVED FUND BALANCE - JULY 1	(A)	22,510,882	26,235,293	18,848,182
ADD: REVENUES (FROM SECTION I)	(B)	49,734,732	47,926,653	45,511,722
TOTAL FUNDS AVAILABLE (LINE A + LINE B)	(C)	72,245,614	74,161,946	64,359,904
LESS: OPERATING EXPENDITURES	(D)	2,634,304	4,739,422	4,750,622
LESS: NONOPERATING EXPENDITURES (SECTION II)	(E)	44,368,593	51,314,379	58,155,936
LESS: FIXED CAPITAL OUTLAY (TOTAL ONLY)	(F)			
UNRESERVED FUND BALANCE - JUNE 30 - BEFORE ADJ	(G)	25,242,717	18,108,145	1,453,346
NET ADJUSTMENTS (FROM SECTION III)	(H)	992,576	740,037	
ADJUSTED UNRESERVED FUND BALANCE - JUNE 30	(I)	26,235,293	18,848,182	1,453,346

									COL A01	COL A02	COL A03	COL A04
									ACT PR YR	CURR YR EST	AGY REQUEST	AGY REQ N/R
									EXP 2008-09	EXP 2009-10	FY 2010-11	FY 2010-11
CITRUS, DEPT OF												
AGRIC PRODUCTS MARKETING												
FUND: CITRUS ADVERTISING TF												
SECTION I: DETAIL OF REVENUES												
	REVENUE	CAP	SVC	AUTH	MATCHING %		CFDA					
	CODE		CHG %	ST	I/C	LOC	I/C	NO.				
05 FOREIGN AGRICULTURAL SR	000700	NO	0.0	216.212	0.00	0.00	10.601		5,814,581	5,472,000	5,500,000	
TOTAL TO LINE B IN SECTION IV									5,814,581	5,472,000	5,500,000	
SECTION II: DETAIL OF NONOPERATING EXPENDITURES												
				OBJECT	TRANSFER		CFDA					
				CODE	TO BE		NO.					
06 TRANSFER FROM BE 57020000				810000					28,788,576-	43,430,350-	43,409,905-	
TOTAL TO LINE E IN SECTION IV									28,788,576-	43,430,350-	43,409,905-	
SECTION III: ADJUSTMENTS												
				OBJECT								
				CODE								
03 FORN CUR EXPENSE ADJUSTMENTS				991000					328,695			
04 ADJ TO LINE A-BEG BAL-DEP ON HAND 6/30/08				991000					50,000-			
TOTAL TO LINE H IN SECTION IV									278,695			
SECTION IV: SUMMARY												
UNRESERVED FUND BALANCE - JULY 1												
ADD: REVENUES (FROM SECTION I)									5,814,581	5,472,000	5,500,000	
TOTAL FUNDS AVAILABLE (LINE A + LINE B)									5,814,581	5,472,000	5,500,000	
LESS: OPERATING EXPENDITURES									34,881,852	48,902,350	48,909,905	
LESS: NONOPERATING EXPENDITURES (SECTION II)									28,788,576-	43,430,350-	43,409,905-	
LESS: FIXED CAPITAL OUTLAY (TOTAL ONLY)												
UNRESERVED FUND BALANCE - JUNE 30 - BEFORE ADJ									278,695-			
NET ADJUSTMENTS (FROM SECTION III)									278,695			
ADJUSTED UNRESERVED FUND BALANCE - JUNE 30												

BEGINNING TRIAL BALANCE BY FUND
JULY 01, 2009

570000 DEPARTMENT OF CITRUS
10 1 000291 CITRUS DEPT. GENERAL REVENUE

G-L CAT	G-L ACCOUNT NAME	BEGINNING BALANCE
13100 000000	UNEXPENDED GENERAL REVENUE RELEASES BALANCE BROUGHT FORWARD	0.00
54900 000000	FUND BALANCE UNRESERVED BALANCE BROUGHT FORWARD	0.00
	*** FUND TOTAL	0.00

BEGINNING TRIAL BALANCE BY FUND
JULY 01, 2009

PAGE 2

570000 DEPARTMENT OF CITRUS
20 2 090001 CITRUS ADVERTISING TRUST FUND DEPT OF CITRUS

G-L CAT	G-L ACCOUNT NAME	BEGINNING BALANCE
11102 000000	GENERAL LEDGER NAME NOT ON FILE BALANCE BROUGHT FORWARD	0.00
11205 000000	CASH IN BANK - FOREIGN CURRENCY BALANCE BROUGHT FORWARD	924,954.30
12100 000000	UNRELEASED CASH IN STATE TREASURY BALANCE BROUGHT FORWARD	453,086.96
14100 000000	POOLED INVESTMENTS WITH STATE TREASURY BALANCE BROUGHT FORWARD	33,762,503.52
15100 000400	ACCOUNTS RECEIVABLE	0.00
001200		86,221.39
001801		0.00
	** GL 15100 TOTAL	86,221.39
15300 000500	INTEREST AND DIVIDENDS RECEIVABLE	76,843.00
000504		0.00
	** GL 15300 TOTAL	76,843.00
15400 002300	LOANS AND NOTES RECEIVABLE	406,182.00
15500 000700	CONTRACTS AND GRANTS RECEIVABLE	1,873,712.70
001100		0.00
	** GL 15500 TOTAL	1,873,712.70
16300 001000	DUE FROM OTHER DEPARTMENTS	0.00
001800		0.00
040000	EXPENSES	538.24
	** GL 16300 TOTAL	538.24
17100 040000	SUPPLY INVENTORY EXPENSES	0.00
17101 000000	INVENTORIES - REPRODUCTION SUPPLIES BALANCE BROUGHT FORWARD	6,180.48
040000	EXPENSES	0.00
	** GL 17101 TOTAL	6,180.48

BEGINNING TRIAL BALANCE BY FUND
JULY 01, 2009

PAGE 3

570000 DEPARTMENT OF CITRUS
20 2 090001 CITRUS ADVERTISING TRUST FUND DEPT OF CITRUS

G-L CAT	G-L ACCOUNT NAME	BEGINNING BALANCE
17121 000000	INVENTORIES - DISPLAY MATERIALS BALANCE BROUGHT FORWARD	523,635.99
19101 001800 040000	PREPAID POSTAGE EXPENSES	8,881.43- 9,995.28
	** GL 19101 TOTAL	1,113.85
19201 001800	GENERAL LEDGER NAME NOT ON FILE	0.00
19203 001800 102380	DEPOSITS - COUPON REDEMPTION PAID ADVERTISING/PROMOTION	0.00 0.00
	** GL 19203 TOTAL	0.00
19204 102380	GENERAL LEDGER NAME NOT ON FILE PAID ADVERTISING/PROMOTION	0.00
19205 102380	PREPAID-FOREIGN CURRENCY PAID ADVERTISING/PROMOTION	0.00
25100 102380	ADVANCES TO OTHER FUNDS BETWEEN DEPART PAID ADVERTISING/PROMOTION	0.00
25700 000000 004700	ADVANCES TO OTHER FUNDS WITHIN DEPARTM BALANCE BROUGHT FORWARD	16,250.00 5,000.00-
	** GL 25700 TOTAL	11,250.00
31100	ACCOUNTS PAYABLE	
010000 CF	SALARIES AND BENEFITS	0.00
030000 CF	OTHER PERSONAL SERVICES	0.00
040000	EXPENSES	0.00
040000 CF	EXPENSES	12,987.36-
060000 CF	OPERATING CAPITAL OUTLAY	0.00
100091 CF	PROTECTED SPECIES REHAB	0.00
100777	CONTRACTED SERVICES	0.00
100777 CF	CONTRACTED SERVICES	2,537,326.11-
102380	PAID ADVERTISING/PROMOTION	0.00
102380 CF	PAID ADVERTISING/PROMOTION	6,006,603.39-
210015	REGIONAL DATA CENTERS-SUS	0.00
	** GL 31100 TOTAL	8,556,916.86-

BEGINNING TRIAL BALANCE BY FUND
JULY 01, 2009

PAGE 4

570000 DEPARTMENT OF CITRUS
20 2 090001 CITRUS ADVERTISING TRUST FUND DEPT OF CITRUS

G-L CAT	G-L ACCOUNT NAME	BEGINNING BALANCE
33100 040000	DEPOSITS PAYABLE EXPENSES	0.00
33101 002700 220020	DEPOSITS PAYABLE - TAX BONDS REFUND STATE REVENUES	 28,200.00- 9,700.00
	** GL 33101 TOTAL	18,500.00-
33102 002700 220020	DEPOSITS PAYABLE - CASH BONDS REFUND STATE REVENUES	 0.00 0.00
	** GL 33102 TOTAL	0.00
35300 030000 040000 040000 100777 102380 210010 210018 310403	DUE TO OTHER DEPARTMENTS OTHER PERSONAL SERVICES EXPENSES CF EXPENSES CONTRACTED SERVICES PAID ADVERTISING/PROMOTION TRC - DMS DATA PROCESSING SERVICES - STATE TECHNOL OF ASSESSMENT ON INVESTMENTS-DEPARTMENTAL USE	 0.00 2,731.52- 0.00 434.48- 0.00 0.00 0.00 3,318.25-
	** GL 35300 TOTAL	6,484.25-
35301 005001 310228	DUE TO GOV UNITS - DEPT OF REVENUE PAYMENT OF SALES TAX	 0.00 0.00
	** GL 35301 TOTAL	0.00
35302 005001 210010 310152	DUE TO GOV UNITS - DEPT OF AGRICULTURE TRC - DMS DIST/DEPT OF AG-INSP FEES	 2,652.16- 0.00 0.00
	** GL 35302 TOTAL	2,652.16-
35303 102380 180049	DUE TO GOV UNITS - TREASURY - TRUST FN CF PAID ADVERTISING/PROMOTION TRANSFER/SECTION 215.18	 0.00 0.00
	** GL 35303 TOTAL	0.00
35600 310322	DUE TO GENERAL REVENUE SERVICE CHARGE TO GEN REV	 754,935.10-

BEGINNING TRIAL BALANCE BY FUND
JULY 01, 2009

PAGE 5

570000 DEPARTMENT OF CITRUS
20 2 090001 CITRUS ADVERTISING TRUST FUND DEPT OF CITRUS

G-L CAT	G-L ACCOUNT NAME	BEGINNING BALANCE
35700	DUE TO COMPONENT UNIT/PRIMARY	
040000	EXPENSES	0.00
040000 CF	EXPENSES	0.00
100777	CONTRACTED SERVICES	0.00
100777 CF	CONTRACTED SERVICES	2,012,397.72-
210015	REGIONAL DATA CENTERS-SUS	0.00
210015 CF	REGIONAL DATA CENTERS-SUS	29.10-
	** GL 35700 TOTAL	2,012,426.82-
38500	INSTALLMENT PURCHASE CONTRACTS	
060000	OPERATING CAPITAL OUTLAY	0.00
38600	CURRENT COMPENSATED ABSENCES LIABILITY	
010000	SALARIES AND BENEFITS	0.00
38700	CAPITAL LEASES-CURRENT PORTION	
060000	OPERATING CAPITAL OUTLAY	0.00
39900	OTHER CURRENT LIABILITIES	
220020	REFUND STATE REVENUES	0.00
39901	GENERAL LEDGER NAME NOT ON FILE	
920000	CATEGORY NAME NOT ON TITLE FILE	0.00
54900	FUND BALANCE UNRESERVED	
000000	BALANCE BROUGHT FORWARD	26,233,240.77-
55200	FUND BALANCE RESERVED FOR INVENTORIES	
000000	BALANCE BROUGHT FORWARD	529,816.47-
55400	FB RESERVED FR ADVANCES TO OTHER FUNDS	
000000	BALANCE BROUGHT FORWARD	11,250.00-
	*** FUND TOTAL	0.00

BEGINNING TRIAL BALANCE BY FUND
JULY 01, 2009

570000 DEPARTMENT OF CITRUS
74 8 010006 DEPARTMENT OF CITRUS TRAVEL REVOLVING FUND

G-L CAT	G-L ACCOUNT NAME	BEGINNING BALANCE
11200 000000	CASH IN BANK BALANCE BROUGHT FORWARD	5,000.00
16800 000000	DUE FROM STATE FUNDS - REVOLVING FUND BALANCE BROUGHT FORWARD	0.00
45700 000000	ADVANCES FROM OTHER FUNDS WITHIN DEPAR BALANCE BROUGHT FORWARD	5,000.00-
	*** FUND TOTAL	0.00

BEGINNING TRIAL BALANCE BY FUND
JULY 01, 2009

570000 DEPARTMENT OF CITRUS
74 8 010007 DEPARTMENT OF CITRUS INCIDENTALS REVOLVING FUND

G-L CAT	G-L ACCOUNT NAME	BEGINNING BALANCE
11200 000000	CASH IN BANK BALANCE BROUGHT FORWARD	1,250.00
16800 000000	DUE FROM STATE FUNDS - REVOLVING FUND BALANCE BROUGHT FORWARD	0.00
45700 000000	ADVANCES FROM OTHER FUNDS WITHIN DEPAR BALANCE BROUGHT FORWARD	1,250.00-
*** FUND TOTAL		0.00

BEGINNING TRIAL BALANCE BY FUND
JULY 01, 2009

570000 DEPARTMENT OF CITRUS
74 8 010008 DEPT OF CITRUS COUPON REDEMPTION REVOLVING FUND

G-L CAT	G-L ACCOUNT NAME	BEGINNING BALANCE
11200 000000	CASH IN BANK BALANCE BROUGHT FORWARD	5,000.00
16800 000000	DUE FROM STATE FUNDS - REVOLVING FUND BALANCE BROUGHT FORWARD	0.00
45700 000000	ADVANCES FROM OTHER FUNDS WITHIN DEPAR BALANCE BROUGHT FORWARD	5,000.00-
	*** FUND TOTAL	0.00

BEGINNING TRIAL BALANCE BY FUND
JULY 01, 2009

PAGE 9

570000 DEPARTMENT OF CITRUS
80 9 090001 GENERAL FIXED ASSET ACCOUNT GROUP

G-L CAT	G-L ACCOUNT NAME	BEGINNING BALANCE
27100 000000	LAND AND LAND IMPROVEMENTS BALANCE BROUGHT FORWARD	246,125.00
27200 000000	BUILDINGS AND BUILDING IMPROVEMENTS BALANCE BROUGHT FORWARD	709,451.64
060000	OPERATING CAPITAL OUTLAY	40,320.42
080002	MINOR REPAIRS/IMPROV-STATE	13,680.00
	** GL 27200 TOTAL	763,452.06
27300 060000	ACC DEPR - BUILDINGS & BUILDING IMPROV OPERATING CAPITAL OUTLAY	706,914.87-
27600 000000	FURNITURE AND EQUIPMENT BALANCE BROUGHT FORWARD	4,354,108.84
002900		507,893.32-
040000	EXPENSES	725.00-
060000	OPERATING CAPITAL OUTLAY	1,215,814.79-
100021	ACQUISITION/MOTOR VEHICLES	26,555.00
	** GL 27600 TOTAL	2,656,230.73
27700 000000	ACC DEPR - FURNITURE & EQUIPMENT BALANCE BROUGHT FORWARD	8,951.68-
002900		301,292.02
040000	EXPENSES	0.00
060000	OPERATING CAPITAL OUTLAY	2,452,924.12-
100021	ACQUISITION/MOTOR VEHICLES	26,555.00-
	** GL 27700 TOTAL	2,187,138.78-
28800 060000	OTHER FIXED ASSETS OPERATING CAPITAL OUTLAY	2,990.00
28900 060000	ACC DEPR OTHER FIXED ASSETS OPERATING CAPITAL OUTLAY	2,990.00-
51100 000000	GENERAL LEDGER NAME NOT ON FILE BALANCE BROUGHT FORWARD	3,799.92
060000	OPERATING CAPITAL OUTLAY	3,799.92-
	** GL 51100 TOTAL	0.00
54900 000000	FUND BALANCE UNRESERVED BALANCE BROUGHT FORWARD	771,754.14-
	*** FUND TOTAL	0.00

BEGINNING TRIAL BALANCE BY FUND
JULY 01, 2009

570000 DEPARTMENT OF CITRUS
90 9 010005 GENERAL LONG TERM DEBT ACCT GROUP

G-L CAT	G-L ACCOUNT NAME	BEGINNING BALANCE
38600 000000	CURRENT COMPENSATED ABSENCES LIABILITY BALANCE BROUGHT FORWARD	211,392.88-
48600 000000	COMPENSATED ABSENCES LIABILITY BALANCE BROUGHT FORWARD	603,119.29-
54900 000000	FUND BALANCE UNRESERVED BALANCE BROUGHT FORWARD	814,512.17
*** FUND TOTAL		0.00

State of Florida Department of Citrus



2010-11 Schedule I and Related Documents

October 2009

2010-11 Legislative Budget Request

Schedule I Narrative

5% Reserves

The Department of Citrus recommends an exclusion from the reserve requirement. The Department of Citrus is a 100% trust fund, supported by assessments on each box of citrus as they enter channels of trade. Collections are cyclical in nature, based on the timing and quantity of fruit entering markets. Our internal operating procedures require an overall reserve of 3% of our operating budget at the beginning of each year. In addition, each program director is required to “reserve” 10% of their program funds until the danger of a freeze (potential crop reduction) passes. These funds may be released to program activity in February.

Management and Administrative Costs

The Department of Citrus’ goal is to maintain administrative costs within 5% of our internal operating budget. As the Citrus Advertising Trust Fund is our only fund, all administrative costs are included here.

SUPPLEMENT TO SCHEDULE I
STATE OF FLORIDA
ESTIMATED BOXES AND REVENUE
DEPARTMENT OF CITRUS
(000)

	Actual Revenue Boxes 2008-2009	Budgeted 2009-2010			Estimated 2010-2011		
		Boxes	Tax Rate	Estimated Revenue	Boxes	Tax Rate	Estimated Revenue
DOMESTIC							
ORANGE							
Fresh	5,710	4,900	0.070	\$343,000	5,000	0.070	\$350,000
Processed	158,867	149,017	0.240	35,764,080	147,500	0.240	35,400,000
GRAPEFRUIT							
Fresh	8,920	8,700	0.350	3,045,000	8,000	0.350	2,800,000
Processed	12,380	12,846	0.350	4,496,100	10,800	0.350	3,780,000
SPECIALTY							
Fresh	3,237	3,061	0.080	244,880	2,646	0.080	211,680
Processed	2,275	2,014	0.240	483,360	1,854	0.240	444,960
TOTAL DOMESTIC							
Fresh	17,867	16,661		3,632,880	15,646		3,361,680
Processed	173,522	163,877		40,743,540	160,154		39,624,960
	<u>191,389</u>	<u>180,538</u>		<u>44,376,420</u>	<u>175,800</u>		<u>42,986,640</u>
IMPORTS							
Orange	19,604	27,600	0.080	3,132,600	26,000	0.080	2,080,000
Grapefruit	14	50	0.117	5,833	1	0.117	82
	<u>19,618</u>	<u>27,650</u>		<u>3,138,433</u>	<u>26,001</u>		<u>2,080,082</u>
TOTAL	<u>211,007</u>	<u>208,188</u>		<u>\$47,514,853</u>	<u>201,801</u>		<u>\$45,066,722</u>

STATE OF FLORIDA
DEPARTMENT OF CITRUS
SUPPLEMENT TO SCHEDULE I
FEDERAL FOREIGN AGRICULTURAL SERVICE PROGRAM

The federal Targeted Export Assistance (TEA) program was created in the 1985 Farm Bill. By authorizing export promotional assistance, TEA was intended to provide economic relief to U.S. commodities and directly counteract unfair practices overseas. The Food, Agriculture, Conservation and Trade Act of 1990 established a Market Access Program (MAP), as a replacement of the TEA Program, to encourage the development, maintenance and expansion of commercial export markets for U.S. agricultural commodities through cost-share assistance to eligible trade organizations that implement market promotion activities. These two programs have become one of U.S. agriculture's most effective weapons against unfair competition.

The Foreign Agricultural Service (FAS) administers the Market Access Program, as they previously did the TEA program. FAS authorizes both branded and generic export promotion, and the vast majority of U.S. agriculture in virtually all fifty states now participates in the program. By stimulating foreign interest in products of U.S. origin, FAS is enlarging overall world demand in ways that will endure and assist U.S. agriculture well into the future.

The Florida Department of Citrus (on behalf of the Florida citrus industry) is eligible to participate in the Foreign Agricultural Service Program in order to counter or offset the adverse effect of unfair trading practices of foreign countries on the export of citrus and citrus products. The Department of Citrus budget for international marketing relies heavily on funding from the Foreign Agricultural Service Program.

Activity plans are developed at the Florida Department of Citrus with input from overseas advertising and promotion staff, exporters, importers and government agricultural officials. Execution of these plans is performed by these professional agencies in the countries in which FDOC/FAS programs operate.

Florida has shown revenue increases in all FAS activity countries since initial participation in the FAS program began in 1986-87. The schedule attached identifies the number of cartons of Florida grapefruit shipped, F.O.B. prices, and FAS funding.

**STATE OF FLORIDA
DEPARTMENT OF CITRUS
SUPPLEMENT TO SCHEDULE 1
FEDERAL FOREIGN AGRICULTURAL SERVICE PROGRAM**

FISCAL YEAR		SHIPMENTS	PRICES	MAP FUNDING	QSP FUNDING	EMO FUNDING	108 FUNDING	TOTAL FAS FUNDING
1986-87		15,472,000	\$6.03	\$5,464,958	\$0	\$0	\$0	\$5,464,958
1987-88		20,662,000	6.35	6,520,534				6,520,534
1988-89		23,566,000	5.91	9,081,207				9,081,207
1989-90		9,328,000	7.45	5,925,389				5,925,389
1990-91		19,300,000	7.50	9,705,381				9,705,381
1991-92		18,600,000	6.50	6,226,758				6,226,758
1992-93		17,482,000	5.50	6,999,462				6,999,462
1993-94		20,342,000	5.00	6,822,775				6,822,775
1994-95		19,713,000	7.65	5,633,904				5,633,904
1995-96		22,345,000	7.23	5,488,696				5,488,696
1996-97		22,500,000	7.23	4,165,976				4,165,976
1997-98	*	21,860,000	7.23	4,087,323				4,087,323
1998-99	*	22,125,000	7.65	5,988,215				5,988,215
1999-00	*	20,729,000	8.50	3,773,519				3,773,519
2000-01	*	20,248,000	9.88	3,713,949		220,250		3,934,199
2001-02	*	20,678,000	8.08	3,403,523	2,145	128,016	18,840	3,552,524
2002-03	*	18,334,000	10.20	3,618,313	0	39,858	184,807	3,842,978
2003-04	*	21,355,000	9.80	4,450,478	0	175,000	20,673	4,646,151
2004-05	*	8,522,000	16.79	4,643,495	0	0	0	4,643,495
2005-06	*	7,686,000	14.14	5,568,651	0	0	0	5,568,651
2006-07	*	13,872,000	10.99	5,486,000	0	0	0	5,486,000
2007-08	*	13,647,000	11.01	5,486,000	0	0	0	5,486,000
2008-09	*	11,308,000	9.92	5,814,581	0	0	0	5,814,581
2009-10	*(est)	11,500,000	10.00	5,472,000	0	0	0	5,472,000
2010-11	*(est)	11,500,000	10.00	5,500,000	0	0	0	5,500,000

* Includes Canada in the shipments and funding.

Budget Period: 2010-11

(1)	(2)	(3)	(4)
	ACTUAL	ESTIMATED	REQUEST
<u>FUNDING SOURCE - STATE</u>	FY 2008-09	FY 2009-10	FY 2010-11
Advertising Tax Assessments	26,235,293	18,848,182	1,453,346
<u>FUNDING SOURCE - NON-STATE</u>			
TOTALS*	26,235,293	18,848,182	1,453,346

Office of Policy and Budget - July 2009

SCHEDULE IC: RECONCILIATION OF UNRESERVED FUND BALANCE

Department Title:	Budget Period: 2010 - 2011
Trust Fund Title:	Citrus
Budget Entity:	Citrus Advertising Trust Fund
LAS/PBS Fund Number:	Department Level
	2090

	Balance as of 6/30/2009		SWFS* Adjustments	Adjusted Balance
Chief Financial Officer's (CFO) Cash Balance	453,086.96	(A)		453,086.96
ADD: Other Cash (See Instructions)	924,954.30	(B)		924,954.30
ADD: Investments	33,762,503.52	(C)		33,762,503.52
ADD: Outstanding Accounts Receivable	2,443,497.33	(D)		2,443,497.33
ADD: _____	0.00	(E)		0.00
Total Cash plus Accounts Receivable	37,584,042.11	(F)	0.00	37,584,042.11
LESS Allowances for Uncollectibles	0.00	(G)		0.00
LESS Approved "A" Certified Forwards	10,569,343.68	(H)		10,569,343.68
Approved "B" Certified Forwards	0.00	(H)		0.00
Approved "FCO" Certified Forwards	0.00	(H)		0.00
LESS: Other Accounts Payable (Nonoperating)	779,405.51	(I)		779,405.51
LESS:	0.00	(J)		0.00
Unreserved Fund Balance, 07/01/2009	26,235,292.92	(K)	0.00	26,235,292.92 **

Notes:

*SWFS = Statewide Financial Statement

** This amount should agree with Line I, Section IV of the Schedule I for the most recent completed fiscal year and Line A for the following year.

Office of Policy and Budget - July 2009

RECONCILIATION: BEGINNING TRIAL BALANCE TO SCHEDULE I and IC

Budget Period: 2010-2011

Department Title:	<u>Citrus</u>
Trust Fund Title:	<u>Citrus Advertising Trust Fund</u>
LAS/PBS Fund Number:	<u>2090</u>

BEGINNING TRIAL BALANCE:

Unreserved Fund Balance Per Trial Balance, 07-01-09	26,233,240.77	(A)
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Add/Subtract:

0.00	(B)
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Other Adjustment(s):

A/P not C/F 06/30/09	3,166.00	(C)
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Prepaid Items-Not Reserved on T/B	(1,113.85)	(C)
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ADJUSTED BEGINNING TRIAL BALANCE:	26,235,292.92	(D)
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UNRESERVED FUND BALANCE, SCHEDULE IC	26,235,292.92	(E)
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DIFFERENCE:	0.00	(F)*
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***SHOULD EQUAL ZERO.**

Office of Policy and Budget - July 2009

Page 1 of 2

For All Trust Funds scheduled for review this year, answer questions 1-6.

Page 19 of 20

For Trust Funds that the agency believes are **Exempt from Termination** answer question 7.

7	If this trust fund is exempt from termination according to Article III, section 19(f)(3) of the <i>Florida Constitution</i> , list the specific exemptions that apply.	
---	--	--

For Trust Funds that the agency recommends should be **Re-created/Retained with or without modification** answer questions 8 and 9 and attach draft legislation as requested.

8	Give the specific reasons that continuation (re-creation after initial creation or retention after subsequent re-creation) of this trust fund is necessary. List agency activities (based on the activity detail report) supported by the trust fund.	The Citrus Advertising Trust Fund supports the regulatory and marketing programs of the Department of Citrus, which continue to be of economic value to the Florida citrus industry. Activities include: Sponsored Research, Executive Direction, and Marketing.
9	Describe any modifications the agency is requesting when this fund is re-created/retained. Attach draft legislation to accomplish the requested change.	No changes are recommended at this time.

For Trust Funds that the agency recommends should be **Terminated** answer question 10 and attach draft legislation as requested.

10	Explain how the current cash balance and all current receipts of the trust fund will be distributed. Attach draft legislation that removes reference to the trust fund from the statutes.	
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For **New** Trust Funds that the agency recommends should be **Created** answer questions 11-13 and attach draft legislation as requested.

11	Describe the purpose of the trust fund and identify its revenue sources. Attach draft legislation that meets the requirements of section 215.3207, <i>Florida Statutes</i> .	
12	Describe the specific impact on any other trust fund or the General Revenue Fund from the creation of this new trust fund.	
13	Describe the period of time for which this new trust fund will be needed, or the circumstances under which it will no longer be needed.	

COL A11
SCH VIIIB-2
REDUCTIONS
POS AMOUNT PRIORITY CODES

CITRUS, DEPT OF

57000000

PRIORITY SUMMARY NARRATIVE:

The appropriations request for 2010-2011 is \$66.8 million, the same as 2009-10 appropriations. This adequately supports an internal operating budget of approximately \$62 million that funds marketing of Florida citrus products and citrus research programs.

The Department is funded by a tax on growers, using no general revenue. Any reduction to our budget would not result in savings of general revenue funds. A transfer of citrus advertising trust funds to general revenue funds would amount to a general tax increase on a select group of taxpayers.

The Department regularly provides a reserve to the current budget of nearly 5% to allow for unforeseen revenue shortfalls, usually attributed to weather disasters. In addition, advertising programs, our largest expenditure, are committed with flexibility to reduce the spending levels in the last two quarters of our fiscal year.

In the event of a Florida citrus crop shortfall, orange juice television and on-line advertising would be reduced, commensurate with the lost funds. Program reductions would adversely affect the reach and frequency that consumers heard our health messages, which would reduce the consumer recall and intent to purchase citrus products on the next shopping trip. This results in a loss of sales to the Florida citrus grower, an increased inventory buildup and ultimately lower prices for citrus products at a time when all costs are rising.

The Department of Citrus does not recommend reductions to the 2010-2011 operating budget because of the financial consequences to the Florida citrus grower, the \$9 billion Florida citrus industry and the State of Florida.

SCHEDULE VIIIB REDUCTIONS -
OPERATING
POSSIBLE REDUCTION ISSUES

1

33B0000
33B0100

TRUST FUNDS.....

6,012,474-

2000

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SCH VIIIB-2 NARR 10-11 NOTES:

The appropriations request for 2010-11 is \$66.8 million, the same as 2009-10 appropriations. This adequately supports an internal operating budget of approximately \$62 million that funds marketing of Florida citrus products and citrus research programs.

The Department is funded by a tax on growers, using no general revenue. Any reduction to our budget would not result in savings of general revenue funds. A transfer of citrus advertising trust funds to general revenue funds would amount to a general tax increase on a select group of taxpayers.

The Department regularly provides a reserve to the current budget of nearly 5% to allow for unforeseen revenue shortfalls, usually attributed to weather disasters. In addition, advertising programs, our largest expenditure, are committed with flexibility to reduce the spending levels in the last two quarters of our fiscal year.

In the event of a Florida citrus crop shortfall, orange juice television and on-line advertising would be reduced, commensurate with the lost funds. Program reductions would adversely affect the reach and frequency that consumers heard our health messages, which would reduce the consumer recall and intent to purchase citrus products on the next shopping trip. This results in a loss of sales to the Florida citrus grower, an increased inventory buildup and ultimately lower

COL A11			
SCH VIIIB-2			
REDUCTIONS			
POS	AMOUNT	PRIORITY	CODES

CITRUS, DEPT OF			57000000
SCHEDULE VIIIB REDUCTIONS -			
OPERATING			33B0000
POSSIBLE REDUCTION ISSUES		1	33B0100

prices for citrus products at a time when all costs are rising.

The Department does not recommend reduction to the 2010-11 operating budget because of the financial consequences to the Florida citrus grower, the \$9 billion Florida citrus industry, and the State of Florida.



STATE OF FLORIDA
DEPARTMENT OF CITRUS

1115 E. MEMORIAL BLVD./P.O. BOX 148/LAKELAND, FLORIDA 33802-0148

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KENNETH O. KECK
EXECUTIVE DIRECTOR
Phone: 863-499-2500
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BENNY W. ALBRITTON, JR.
CHAIRMAN
FLORIDA CITRUS COMMISSION

LEGISLATIVE BUDGET REQUEST

Department of Citrus
Lakeland, FL 33801

October 15, 2009

Jerry L. McDaniel, Director
Office of Policy and Budget
Executive Office of the Governor
1701 Capitol
Tallahassee, FL 32399-0001

Jo Anne Leznoff, Council Director
House Full Appropriations Council on General Government & Health Care
221 Capitol
Tallahassee, FL 32399-1300

Skip Martin, Council Director
House Full Appropriations Council on Education & Economic Development
221 Capitol
Tallahassee, FL 32399-1300

Cynthia Kelly, Staff Director
Senate Policy and Steering committee on Ways and Means
201 Capitol
Tallahassee, FL 32399-1300

Dear Directors:

Pursuant to Chapter 216, *Florida Statutes*, our Legislative Budget Request for the Department of Citrus (5700) is submitted in the format prescribed in the budget instructions. The information provided electronically and contained herein is a true and accurate presentation of our proposed needs for the 2010-11 Fiscal Year. This submission has been approved by Ken Keck, Executive Director.

Debra J. Funkhouser
Comptroller

Grow the market for the Florida citrus industry to enhance the economic well-being of the Florida citrus grower, citrus industry and State of Florida.

State of Florida Department of Citrus



2010-11 Department Level Exhibits and Schedules

October 2009

BEGINNING TRIAL BALANCE BY FUND
JULY 01, 2009

570000 DEPARTMENT OF CITRUS
10 1 000291 CITRUS DEPT. GENERAL REVENUE

G-L CAT	G-L ACCOUNT NAME	BEGINNING BALANCE
13100 000000	UNEXPENDED GENERAL REVENUE RELEASES BALANCE BROUGHT FORWARD	0.00
54900 000000	FUND BALANCE UNRESERVED BALANCE BROUGHT FORWARD	0.00
	*** FUND TOTAL	0.00

BEGINNING TRIAL BALANCE BY FUND
JULY 01, 2009

PAGE 2

570000 DEPARTMENT OF CITRUS
20 2 090001 CITRUS ADVERTISING TRUST FUND DEPT OF CITRUS

G-L CAT	G-L ACCOUNT NAME	BEGINNING BALANCE
11102 000000	GENERAL LEDGER NAME NOT ON FILE BALANCE BROUGHT FORWARD	0.00
11205 000000	CASH IN BANK - FOREIGN CURRENCY BALANCE BROUGHT FORWARD	924,954.30
12100 000000	UNRELEASED CASH IN STATE TREASURY BALANCE BROUGHT FORWARD	453,086.96
14100 000000	POOLED INVESTMENTS WITH STATE TREASURY BALANCE BROUGHT FORWARD	33,762,503.52
15100 000400	ACCOUNTS RECEIVABLE	0.00
001200		86,221.39
001801		0.00
	** GL 15100 TOTAL	86,221.39
15300 000500	INTEREST AND DIVIDENDS RECEIVABLE	76,843.00
000504		0.00
	** GL 15300 TOTAL	76,843.00
15400 002300	LOANS AND NOTES RECEIVABLE	406,182.00
15500 000700	CONTRACTS AND GRANTS RECEIVABLE	1,873,712.70
001100		0.00
	** GL 15500 TOTAL	1,873,712.70
16300 001000	DUE FROM OTHER DEPARTMENTS	0.00
001800		0.00
040000	EXPENSES	538.24
	** GL 16300 TOTAL	538.24
17100 040000	SUPPLY INVENTORY EXPENSES	0.00
17101 000000	INVENTORIES - REPRODUCTION SUPPLIES BALANCE BROUGHT FORWARD	6,180.48
040000	EXPENSES	0.00
	** GL 17101 TOTAL	6,180.48

BEGINNING TRIAL BALANCE BY FUND
JULY 01, 2009

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570000 DEPARTMENT OF CITRUS
20 2 090001 CITRUS ADVERTISING TRUST FUND DEPT OF CITRUS

G-L CAT	G-L ACCOUNT NAME	BEGINNING BALANCE
17121 000000	INVENTORIES - DISPLAY MATERIALS BALANCE BROUGHT FORWARD	523,635.99
19101 001800 040000	PREPAID POSTAGE EXPENSES	8,881.43- 9,995.28
	** GL 19101 TOTAL	1,113.85
19201 001800	GENERAL LEDGER NAME NOT ON FILE	0.00
19203 001800 102380	DEPOSITS - COUPON REDEMPTION PAID ADVERTISING/PROMOTION	0.00 0.00
	** GL 19203 TOTAL	0.00
19204 102380	GENERAL LEDGER NAME NOT ON FILE PAID ADVERTISING/PROMOTION	0.00
19205 102380	PREPAID-FOREIGN CURRENCY PAID ADVERTISING/PROMOTION	0.00
25100 102380	ADVANCES TO OTHER FUNDS BETWEEN DEPART PAID ADVERTISING/PROMOTION	0.00
25700 000000 004700	ADVANCES TO OTHER FUNDS WITHIN DEPARTM BALANCE BROUGHT FORWARD	16,250.00 5,000.00-
	** GL 25700 TOTAL	11,250.00
31100	ACCOUNTS PAYABLE	
010000 CF	SALARIES AND BENEFITS	0.00
030000 CF	OTHER PERSONAL SERVICES	0.00
040000	EXPENSES	0.00
040000 CF	EXPENSES	12,987.36-
060000 CF	OPERATING CAPITAL OUTLAY	0.00
100091 CF	PROTECTED SPECIES REHAB	0.00
100777	CONTRACTED SERVICES	0.00
100777 CF	CONTRACTED SERVICES	2,537,326.11-
102380	PAID ADVERTISING/PROMOTION	0.00
102380 CF	PAID ADVERTISING/PROMOTION	6,006,603.39-
210015	REGIONAL DATA CENTERS-SUS	0.00
	** GL 31100 TOTAL	8,556,916.86-

BEGINNING TRIAL BALANCE BY FUND
JULY 01, 2009

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570000 DEPARTMENT OF CITRUS
20 2 090001 CITRUS ADVERTISING TRUST FUND DEPT OF CITRUS

G-L CAT	G-L ACCOUNT NAME	BEGINNING BALANCE
33100 040000	DEPOSITS PAYABLE EXPENSES	0.00
33101 002700 220020	DEPOSITS PAYABLE - TAX BONDS REFUND STATE REVENUES	 28,200.00- 9,700.00
	** GL 33101 TOTAL	18,500.00-
33102 002700 220020	DEPOSITS PAYABLE - CASH BONDS REFUND STATE REVENUES	 0.00 0.00
	** GL 33102 TOTAL	0.00
35300 030000 040000 040000 100777 102380 210010 210018 310403	DUE TO OTHER DEPARTMENTS OTHER PERSONAL SERVICES EXPENSES CF EXPENSES CONTRACTED SERVICES PAID ADVERTISING/PROMOTION TRC - DMS DATA PROCESSING SERVICES - STATE TECHNOL OF ASSESSMENT ON INVESTMENTS-DEPARTMENTAL USE	 0.00 2,731.52- 0.00 434.48- 0.00 0.00 0.00 3,318.25-
	** GL 35300 TOTAL	6,484.25-
35301 005001 310228	DUE TO GOV UNITS - DEPT OF REVENUE PAYMENT OF SALES TAX	 0.00 0.00
	** GL 35301 TOTAL	0.00
35302 005001 210010 310152	DUE TO GOV UNITS - DEPT OF AGRICULTURE TRC - DMS DIST/DEPT OF AG-INSP FEES	 2,652.16- 0.00 0.00
	** GL 35302 TOTAL	2,652.16-
35303 102380 180049	DUE TO GOV UNITS - TREASURY - TRUST FN CF PAID ADVERTISING/PROMOTION TRANSFER/SECTION 215.18	 0.00 0.00
	** GL 35303 TOTAL	0.00
35600 310322	DUE TO GENERAL REVENUE SERVICE CHARGE TO GEN REV	 754,935.10-

BEGINNING TRIAL BALANCE BY FUND
JULY 01, 2009

PAGE 5

570000 DEPARTMENT OF CITRUS
20 2 090001 CITRUS ADVERTISING TRUST FUND DEPT OF CITRUS

G-L CAT	G-L ACCOUNT NAME	BEGINNING BALANCE
35700	DUE TO COMPONENT UNIT/PRIMARY	
040000	EXPENSES	0.00
040000 CF	EXPENSES	0.00
100777	CONTRACTED SERVICES	0.00
100777 CF	CONTRACTED SERVICES	2,012,397.72-
210015	REGIONAL DATA CENTERS-SUS	0.00
210015 CF	REGIONAL DATA CENTERS-SUS	29.10-
	** GL 35700 TOTAL	2,012,426.82-
38500	INSTALLMENT PURCHASE CONTRACTS	
060000	OPERATING CAPITAL OUTLAY	0.00
38600	CURRENT COMPENSATED ABSENCES LIABILITY	
010000	SALARIES AND BENEFITS	0.00
38700	CAPITAL LEASES-CURRENT PORTION	
060000	OPERATING CAPITAL OUTLAY	0.00
39900	OTHER CURRENT LIABILITIES	
220020	REFUND STATE REVENUES	0.00
39901	GENERAL LEDGER NAME NOT ON FILE	
920000	CATEGORY NAME NOT ON TITLE FILE	0.00
54900	FUND BALANCE UNRESERVED	
000000	BALANCE BROUGHT FORWARD	26,233,240.77-
55200	FUND BALANCE RESERVED FOR INVENTORIES	
000000	BALANCE BROUGHT FORWARD	529,816.47-
55400	FB RESERVED FR ADVANCES TO OTHER FUNDS	
000000	BALANCE BROUGHT FORWARD	11,250.00-
	*** FUND TOTAL	0.00

BEGINNING TRIAL BALANCE BY FUND
JULY 01, 2009

570000 DEPARTMENT OF CITRUS
74 8 010006 DEPARTMENT OF CITRUS TRAVEL REVOLVING FUND

G-L CAT	G-L ACCOUNT NAME	BEGINNING BALANCE
11200 000000	CASH IN BANK BALANCE BROUGHT FORWARD	5,000.00
16800 000000	DUE FROM STATE FUNDS - REVOLVING FUND BALANCE BROUGHT FORWARD	0.00
45700 000000	ADVANCES FROM OTHER FUNDS WITHIN DEPAR BALANCE BROUGHT FORWARD	5,000.00-
	*** FUND TOTAL	0.00

BEGINNING TRIAL BALANCE BY FUND
JULY 01, 2009

570000 DEPARTMENT OF CITRUS
74 8 010007 DEPARTMENT OF CITRUS INCIDENTALS REVOLVING FUND

G-L CAT	G-L ACCOUNT NAME	BEGINNING BALANCE
11200 000000	CASH IN BANK BALANCE BROUGHT FORWARD	1,250.00
16800 000000	DUE FROM STATE FUNDS - REVOLVING FUND BALANCE BROUGHT FORWARD	0.00
45700 000000	ADVANCES FROM OTHER FUNDS WITHIN DEPAR BALANCE BROUGHT FORWARD	1,250.00-
	*** FUND TOTAL	0.00

BEGINNING TRIAL BALANCE BY FUND
JULY 01, 2009

570000 DEPARTMENT OF CITRUS
74 8 010008 DEPT OF CITRUS COUPON REDEMPTION REVOLVING FUND

G-L CAT	G-L ACCOUNT NAME	BEGINNING BALANCE
11200 000000	CASH IN BANK BALANCE BROUGHT FORWARD	5,000.00
16800 000000	DUE FROM STATE FUNDS - REVOLVING FUND BALANCE BROUGHT FORWARD	0.00
45700 000000	ADVANCES FROM OTHER FUNDS WITHIN DEPAR BALANCE BROUGHT FORWARD	5,000.00-
	*** FUND TOTAL	0.00

BEGINNING TRIAL BALANCE BY FUND
JULY 01, 2009

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570000 DEPARTMENT OF CITRUS
80 9 090001 GENERAL FIXED ASSET ACCOUNT GROUP

G-L CAT	G-L ACCOUNT NAME	BEGINNING BALANCE
27100 000000	LAND AND LAND IMPROVEMENTS BALANCE BROUGHT FORWARD	246,125.00
27200 000000	BUILDINGS AND BUILDING IMPROVEMENTS BALANCE BROUGHT FORWARD	709,451.64
060000	OPERATING CAPITAL OUTLAY	40,320.42
080002	MINOR REPAIRS/IMPROV-STATE	13,680.00
	** GL 27200 TOTAL	763,452.06
27300 060000	ACC DEPR - BUILDINGS & BUILDING IMPROV OPERATING CAPITAL OUTLAY	706,914.87-
27600 000000	FURNITURE AND EQUIPMENT BALANCE BROUGHT FORWARD	4,354,108.84
002900		507,893.32-
040000	EXPENSES	725.00-
060000	OPERATING CAPITAL OUTLAY	1,215,814.79-
100021	ACQUISITION/MOTOR VEHICLES	26,555.00
	** GL 27600 TOTAL	2,656,230.73
27700 000000	ACC DEPR - FURNITURE & EQUIPMENT BALANCE BROUGHT FORWARD	8,951.68-
002900		301,292.02
040000	EXPENSES	0.00
060000	OPERATING CAPITAL OUTLAY	2,452,924.12-
100021	ACQUISITION/MOTOR VEHICLES	26,555.00-
	** GL 27700 TOTAL	2,187,138.78-
28800 060000	OTHER FIXED ASSETS OPERATING CAPITAL OUTLAY	2,990.00
28900 060000	ACC DEPR OTHER FIXED ASSETS OPERATING CAPITAL OUTLAY	2,990.00-
51100 000000	GENERAL LEDGER NAME NOT ON FILE BALANCE BROUGHT FORWARD	3,799.92
060000	OPERATING CAPITAL OUTLAY	3,799.92-
	** GL 51100 TOTAL	0.00
54900 000000	FUND BALANCE UNRESERVED BALANCE BROUGHT FORWARD	771,754.14-
	*** FUND TOTAL	0.00

BEGINNING TRIAL BALANCE BY FUND
JULY 01, 2009

570000 DEPARTMENT OF CITRUS
90 9 010005 GENERAL LONG TERM DEBT ACCT GROUP

G-L CAT	G-L ACCOUNT NAME	BEGINNING BALANCE
38600 000000	CURRENT COMPENSATED ABSENCES LIABILITY BALANCE BROUGHT FORWARD	211,392.88-
48600 000000	COMPENSATED ABSENCES LIABILITY BALANCE BROUGHT FORWARD	603,119.29-
54900 000000	FUND BALANCE UNRESERVED BALANCE BROUGHT FORWARD	814,512.17
*** FUND TOTAL		0.00

2010-11 Legislative Budget Request

Schedule I Narrative

5% Reserves

The Department of Citrus recommends an exclusion from the reserve requirement. The Department of Citrus is a 100% trust fund, supported by assessments on each box of citrus as they enter channels of trade. Collections are cyclical in nature, based on the timing and quantity of fruit entering markets. Our internal operating procedures require an overall reserve of 3% of our operating budget at the beginning of each year. In addition, each program director is required to “reserve” 10% of their program funds until the danger of a freeze (potential crop reduction) passes. These funds may be released to program activity in February.

Management and Administrative Costs

The Department of Citrus’ goal is to maintain administrative costs within 5% of our internal operating budget. As the Citrus Advertising Trust Fund is our only fund, all administrative costs are included here.

SUPPLEMENT TO SCHEDULE I
STATE OF FLORIDA
ESTIMATED BOXES AND REVENUE
DEPARTMENT OF CITRUS
(000)

	Actual Revenue Boxes 2008-2009	Budgeted 2009-2010			Estimated 2010-2011		
		Boxes	Tax Rate	Estimated Revenue	Boxes	Tax Rate	Estimated Revenue
DOMESTIC							
ORANGE							
Fresh	5,710	4,900	0.070	\$343,000	5,000	0.070	\$350,000
Processed	158,867	149,017	0.240	35,764,080	147,500	0.240	35,400,000
GRAPEFRUIT							
Fresh	8,920	8,700	0.350	3,045,000	8,000	0.350	2,800,000
Processed	12,380	12,846	0.350	4,496,100	10,800	0.350	3,780,000
SPECIALTY							
Fresh	3,237	3,061	0.080	244,880	2,646	0.080	211,680
Processed	2,275	2,014	0.240	483,360	1,854	0.240	444,960
TOTAL DOMESTIC							
Fresh	17,867	16,661		3,632,880	15,646		3,361,680
Processed	173,522	163,877		40,743,540	160,154		39,624,960
	<u>191,389</u>	<u>180,538</u>		<u>44,376,420</u>	<u>175,800</u>		<u>42,986,640</u>
IMPORTS							
Orange	19,604	27,600	0.080	3,132,600	26,000	0.080	2,080,000
Grapefruit	14	50	0.117	5,833	1	0.117	82
	<u>19,618</u>	<u>27,650</u>		<u>3,138,433</u>	<u>26,001</u>		<u>2,080,082</u>
TOTAL	<u>211,007</u>	<u>208,188</u>		<u>\$47,514,853</u>	<u>201,801</u>		<u>\$45,066,722</u>

STATE OF FLORIDA
DEPARTMENT OF CITRUS
SUPPLEMENT TO SCHEDULE I
FEDERAL FOREIGN AGRICULTURAL SERVICE PROGRAM

The federal Targeted Export Assistance (TEA) program was created in the 1985 Farm Bill. By authorizing export promotional assistance, TEA was intended to provide economic relief to U.S. commodities and directly counteract unfair practices overseas. The Food, Agriculture, Conservation and Trade Act of 1990 established a Market Access Program (MAP), as a replacement of the TEA Program, to encourage the development, maintenance and expansion of commercial export markets for U.S. agricultural commodities through cost-share assistance to eligible trade organizations that implement market promotion activities. These two programs have become one of U.S. agriculture's most effective weapons against unfair competition.

The Foreign Agricultural Service (FAS) administers the Market Access Program, as they previously did the TEA program. FAS authorizes both branded and generic export promotion, and the vast majority of U.S. agriculture in virtually all fifty states now participates in the program. By stimulating foreign interest in products of U.S. origin, FAS is enlarging overall world demand in ways that will endure and assist U.S. agriculture well into the future.

The Florida Department of Citrus (on behalf of the Florida citrus industry) is eligible to participate in the Foreign Agricultural Service Program in order to counter or offset the adverse effect of unfair trading practices of foreign countries on the export of citrus and citrus products. The Department of Citrus budget for international marketing relies heavily on funding from the Foreign Agricultural Service Program.

Activity plans are developed at the Florida Department of Citrus with input from overseas advertising and promotion staff, exporters, importers and government agricultural officials. Execution of these plans is performed by these professional agencies in the countries in which FDOC/FAS programs operate.

Florida has shown revenue increases in all FAS activity countries since initial participation in the FAS program began in 1986-87. The schedule attached identifies the number of cartons of Florida grapefruit shipped, F.O.B. prices, and FAS funding.

**STATE OF FLORIDA
DEPARTMENT OF CITRUS
SUPPLEMENT TO SCHEDULE 1
FEDERAL FOREIGN AGRICULTURAL SERVICE PROGRAM**

FISCAL YEAR		SHIPMENTS	PRICES	MAP FUNDING	QSP FUNDING	EMO FUNDING	108 FUNDING	TOTAL FAS FUNDING
1986-87		15,472,000	\$6.03	\$5,464,958	\$0	\$0	\$0	\$5,464,958
1987-88		20,662,000	6.35	6,520,534				6,520,534
1988-89		23,566,000	5.91	9,081,207				9,081,207
1989-90		9,328,000	7.45	5,925,389				5,925,389
1990-91		19,300,000	7.50	9,705,381				9,705,381
1991-92		18,600,000	6.50	6,226,758				6,226,758
1992-93		17,482,000	5.50	6,999,462				6,999,462
1993-94		20,342,000	5.00	6,822,775				6,822,775
1994-95		19,713,000	7.65	5,633,904				5,633,904
1995-96		22,345,000	7.23	5,488,696				5,488,696
1996-97		22,500,000	7.23	4,165,976				4,165,976
1997-98	*	21,860,000	7.23	4,087,323				4,087,323
1998-99	*	22,125,000	7.65	5,988,215				5,988,215
1999-00	*	20,729,000	8.50	3,773,519				3,773,519
2000-01	*	20,248,000	9.88	3,713,949		220,250		3,934,199
2001-02	*	20,678,000	8.08	3,403,523	2,145	128,016	18,840	3,552,524
2002-03	*	18,334,000	10.20	3,618,313	0	39,858	184,807	3,842,978
2003-04	*	21,355,000	9.80	4,450,478	0	175,000	20,673	4,646,151
2004-05	*	8,522,000	16.79	4,643,495	0	0	0	4,643,495
2005-06	*	7,686,000	14.14	5,568,651	0	0	0	5,568,651
2006-07	*	13,872,000	10.99	5,486,000	0	0	0	5,486,000
2007-08	*	13,647,000	11.01	5,486,000	0	0	0	5,486,000
2008-09	*	11,308,000	9.92	5,814,581	0	0	0	5,814,581
2009-10	*(est)	11,500,000	10.00	5,472,000	0	0	0	5,472,000
2010-11	*(est)	11,500,000	10.00	5,500,000	0	0	0	5,500,000

* Includes Canada in the shipments and funding.

Dept/Agency: **(Department of Citrus)**
 Submitted by: **(Andrew Van Clief, CIO)**
 Phone: **(863-499-2478)**
 Date submitted: **(10/15/2009)**

Network Service

This service enables data connectivity and transport using Local Area Network (LAN) and/or Wide Area Network (WAN) technologies. Please consult the *Guidelines for Schedule IV-C: IT Costs and Service Requirements* for the complete definition of this IT Service and specific direction on how to complete this document.

Identify the major commercial hardware and software associated with the LAN Service:			
1	Compaq/HP Servers	5	Compaq/HP storage/backup systems
2	Primarily 3Com Switches	6	SonicWall firewalls
3	NetWare 6.5 network OS	7	
4	Windows 2003 network OS	8	

1. IT Service Definition

1.1. Who is the LAN service provider? *(Indicate all that apply)*

- ☒ Central IT staff
 ☐ State Primary Data Center
☐ Program staff
 ☐ Other External service provider
☐ Another State agency

1.2. Who is the WAN service provider? *(Indicate all that apply)*

- ☐ Central IT staff
☐ Program staff
☐ Another State agency
☒ External service provider

1.3. Who uses the service? *(Indicate all that apply)*

- ☒ Agency staff (state employees or contractors)
☐ Employees or contractors from one or more additional state agencies
☐ External service providers
☐ Public (please explain in Question 5.2)

1.4. Please identify the number of users of the Network Service. **54**

1.5. How many locations currently host IT assets and resources used to provide LAN services? **3**

1.6. How many locations currently use WAN services? **2**

1.7. What types of WAN connections are included in this service? *(Indicate all that apply)*

- ☐ ATM
 ☐ Frame Relay
 ☐ Cellular Network
☐ SUNCOM RTS
 ☐ Internet
 ☐ Dedicated Wired connection
☐ Radio
 ☐ Satellite
 ☐ Dial-up connection
☒ Other **MyFlorida network**

2. Service Unique to Agency

2.1. Is a similar or identical IT service provided by another agency or external service provider?

(Identical, Very Similar, No)

No

2.2. If the same level of service could be provided through another agency or source for less than the current cost of the IT service, could your agency change to another service provider?

☐ Yes ☒ No

2.2.1. If yes, what must happen for your agency to use another IT service provider?

2.2.2. If not, why does your agency need to maintain the current provider for this IT service?

Outside service provider could not provide service as efficiently as internal staff

3. IT Service Levels Required to Support Business Functions

3.1. Has the agency specified the service level requirements for LAN service?

- ☐ Yes; formal Service Level Agreement(s)
☐ Yes; informal agreement(s)
☒ No; specific requirements have not been determined and approved by the department

If you answered "Yes," identify major (formal or informal) service level requirements:

3.2. Has the agency specified the service level requirements for WAN service?

- ☐ Yes; formal Service Level Agreement(s)
☐ Yes; informal agreement(s)
☒ No; specific requirements have not been determined and approved by the department

If you answered "Yes," identify major (formal or informal) service level requirements:

3.3. Timing and Service Delivery Requirements

3.3.1. Hours/Days that service is required (*e.g., 0800-1600 M-F, 24/7*) for:

3.3.1.1. Online availability

24/7

3.3.1.2. Offline and availability for maintenance

PM as req.

3.3.2. What is the agency's tolerance for down time during peak periods, i.e., time before management-level intervention occurs (*e.g., 5 min, 15 min, 60 min*)?

15 min

3.3.2.1. What are the impacts on the agency's business if this down-time standard is exceeded?

3.3.3. Does the agency have a standard for required bandwidth its locations?

☐ Yes ☒ No

If yes, indicate the standard (*e.g. fiber channels for certain locations*)

3.3.4. Are there any agency-unique service requirements?

☐ Yes ☒ No

If yes, specify *(include any applicable constitutional, statutory, or rule requirements)*

3.3.5. What are security requirements for this IT service? *(Indicate all that apply)*

- ☒ User ID/Password ☐ Access through Internet or external network
☐ Access through internal network only ☐ Access through Internet with secure encryption
☒ Other: Access via State VPN

3.3.6. Are there any federal, state, or agency privacy policies or restrictions applicable to this IT Service?

- ☒ Yes ☐ No

3.3.6.1. If yes, please specify and describe:

Sensitive data must be protected in accordance with appropriate policy and law.

4. User/customer satisfaction

4.1. Are service level metrics reported to business stakeholders or agency management?

- ☐ Yes ☒ No

If yes, briefly describe the frequency of reports and how they are provided:

4.2. Are currently defined IT service levels adequate to support the business needs?

- ☒ Yes ☐ No

4.2.1. If no, what changes need to be made to the current IT service? *(Briefly explain)*

4.2.2. List any significant projects (e.g., total cost greater than \$500,000) that are underway or planned to upgrade or enhance any resources or system associated with this IT service.

Project Name	Description	Start Date	End Date	Estimated Total Cost to Complete
None				

5. Additional Information

5.1. Please describe the funding source(s), i.e., general revenue, trust fund, federal grant, or other, which is used to provide this service. Identify whether there is a cost recovery or cost allocation plan for this service. Be sure to describe any anticipated adjustments to the funding source(s) or funding level for FY 2010-11. If such adjustments are anticipated, please describe any corresponding change needed in the service funding model (e.g., charge-back, cost allocation, fee-per-transaction, etc.).

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5.2. Other comments (Briefly describe the usage pattern for any public user groups identified in Question 1.3, e.g., annual use, occasional use, self-service, or optional use, and any other comments to explain the service.)

Upgrade/patches applied to appropriate systems as required

Dept/Agency: **(Department of Citrus)**
Submitted by: **(Andrew Van Clief, CIO)**
Phone: **(863-499-2478)**
Date submitted: **(10/15/2009)**

E-Mail, Messaging, and Calendaring Service

This service enables users to send and receive e-mail and attachments, perform departmental calendaring, manage address lists, create and maintain shared or private folders, and store message data provided through the e-mail service. Please consult the *Guidelines for Schedule IV-C: IT Costs and Service Requirements* for the complete definition of this IT Service and specific direction on how to complete this document.

Identify the major commercial hardware and software associated with the E-Mail Service:			
1	Compaq/HP Servers	5	
2	Groupwise 6.5 e-mail system software	6	
3	Blackberry Enterprise Server 4.1	7	
4		8	

1. IT Service Definition

1.1. Who is the service provider? *(Indicate all that apply)*

- ☒ Central IT staff ☐ State Primary Data Center
☐ Program staff ☐ Other External service provider
☐ Another State agency

1.2. Who uses the service? *(Indicate all that apply)*

- ☒ Agency staff (state employees or contractors)
☐ Employees or contractors from one or more additional state agencies
☐ External service providers
☐ Public (please explain in Question 5.2)

1.3. Please identify the number of users (e-mail accounts/mailboxes) of this service. **54**

1.4. How many locations currently host IT assets and resources used to provide e-mail, messaging, and calendaring services? **2**

2. Service Unique to Agency

2.1. Is a similar or identical IT service provided by another agency or external service provider? *(Identical, Very Similar, No)* **No**

2.2. If the same level of service could be provided through another agency or source for less than the current cost of the IT service, could your agency change to another service provider?

☐ Yes ☒ No

2.2.1. If yes, what must happen for your agency to use another IT service provider?

2.2.2. If not, why does your agency need to maintain the current provider for this IT service?

Agency uses internal e-mail system. Outside service provider could not provide same service as efficiently.

3. IT Service Levels Required to Support Business Functions

3.1. Has the agency specified the service level requirements for this IT Service?

- ☐ Yes; formal Service Level Agreement(s)
☐ Yes; informal agreement(s)
☒ No; specific requirements have not been determined and approved by the department

If you answered "Yes," identify major (formal or informal) service level requirements:

3.2. Timing and Service Delivery Requirements

3.2.1. Hours/Days that service is required (*e.g., 0600-2100 M-F, 24/7*): 24/7

3.2.2. What is the agency's tolerance for down time during peak periods, i.e., time before management-level intervention occurs (*e.g., 5 min, 15 min, 60 min*)? 24 hours

3.2.2.1. What are the impacts on the agency's business if this down-time standard is exceeded?

Inability to access e-mail, calendars, appointments etc.

3.2.3. Are there any agency-unique service requirements? ☒ Yes ☐ No

If yes, specify (*include any applicable constitutional, statutory, or rule requirements*)

Secure remote access required for select staff

3.2.4. What are security requirements for this IT service? (*Indicate all that apply*)

- ☒ User ID/Password ☒ Access through Internet or external network
☐ Access through internal network only ☐ Access through Internet with secure encryption
☒ Other: NDS and VPN authentication

3.2.5. Are there any federal, state, or agency records retention or privacy policies, restrictions, or requirements applicable to this IT Service?

☒ Yes ☐ No

3.2.5.1. If yes, please specify and describe:

E-mail must be protected in accordance with State and agency policy. Archives must be retained to comply with records retention policies.

4. User/customer satisfaction

4.1. Are service level metrics reported to business stakeholders or agency management?

☐ Yes ☒ No

If yes, briefly describe the frequency of reports and how they are provided:

4.2. Are currently defined IT service levels adequate to support the business needs?

☒ Yes ☐ No

4.2.1. If no, what changes need to be made to the current IT service? *(Briefly explain)*

4.2.2. List any significant projects (e.g., total cost greater than \$500,000) that are underway or planned to upgrade or enhance any resource or system associated with this IT service.

Project Name	Description	Start Date	End Date	Estimated Total Cost to Complete
None				

5. Additional Information

5.1. Please describe the funding source(s), i.e., general revenue, trust fund, federal grant, or other, which is used to provide this service. Identify whether there is a cost recovery or cost allocation plan for this service. Be sure to describe any anticipated adjustments to the funding source(s) or funding level for FY 2010-11. If such adjustments are anticipated, please describe any corresponding change needed in the service funding model (e.g., charge-back, cost allocation, fee-per-transaction, etc.).

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5.2. Other comments (Briefly describe the usage pattern for any public user groups identified in Question 1.3, e.g., annual use, occasional use, self-service, or optional use, and any other comments to explain the service.)

Upgrades/patches applied to appropriate systems as required

Dept/Agency: **(Department of Citrus)**
Submitted by: **(Andrew Van Clief, CIO)**
Phone: **(863-499-2478)**
Date submitted: **(10/15/2009)**

Desktop Computing Service

This service enables use of standard office automation functions, as well as access to other applications that require standard desktop functionality. Please consult the *Guidelines for Schedule IV-C: IT Costs and Service Requirements* for the complete definition of this IT Service and specific direction on how to complete this document.

Identify the major commercial hardware and software associated with the Desktop Computer Service:

1	Dell desktops and laptops	5	
2	Windows XP Pro PC OS software	6	
3	Office suite software	7	
4	Antivirus software	8	

1. IT Service Definition

1.1. Who is the service provider? *(Indicate all that apply)*

- | | |
|--|--|
| ☒ Central IT staff | ☐ State Primary Data Center |
| ☐ Program staff | ☐ Other External service provider |
| ☐ Another State agency | |

1.2. Who uses the service? *(Indicate all that apply)*

- ☒ Agency staff (state employees or contractors)
☐ Employees or contractors from one or more additional state agencies
☐ External service providers
☐ Public

1.3. Please identify the number of users of this service.

54

1.4. How many locations currently use desktop computing services?

2

2. Service Unique to Agency

2.1. Is a similar or identical IT service provided by another agency or external service provider?

(Identical, Very Similar, No, Unknown)

No

2.2. If the same level of service could be provided through another agency or source for less than the current cost of the IT service, could your agency change to another service provider?

☐ Yes ☒ No

2.2.1. If yes, what must happen for your agency to use another IT service provider?

2.2.2. If not, why does your agency need to maintain the current provider for this IT service?

Outside service provider could not provide service as efficiently as internal staff

3. IT Service Levels Required to Support Business Functions

3.1. Has the agency specified the service level requirements for this IT Service?

- ☐ Yes; formal Service Level Agreement(s)
☐ Yes; informal agreement(s)
☒ No; specific requirements have not been determined and approved by the department

If you answered "Yes," identify major (formal or informal) service level requirements:

3.2. Timing and Service Delivery Requirements

3.2.1. Hours/Days that service is required (*e.g., 0800-1600 M-F, 24/7*)

24/7

3.2.2. What are the impacts on the agency's business if the Desktop Service is not available?

Would not be able to access productivity software, data, e-mail etc.

3.2.3. Are there any agency-unique service requirements?

☐ Yes ☒ No

If yes, specify (*include any applicable constitutional, statutory, or rule requirements*)

3.2.4. What are security requirements for this IT service? (*Indicate all that apply*)

- ☒ User ID/Password ☒ Access through Internet or external network
☐ Access through internal network only ☐ Access through Internet with secure encryption
☒ Other: Remote access to terminal server/user desktop via State VPN for select staff.

3.2.5. Are there any federal, state, or agency privacy policies or restrictions applicable to this IT Service?

☐ Yes ☒ No

3.2.5.1. If yes, please specify and describe:

4. User/customer satisfaction

4.1. Are service level metrics reported to business stakeholders or agency management

☐ Yes ☒ No

If yes, briefly describe the frequency of reports and how they are provided:

4.2. Are currently defined IT service levels adequate to support the business needs?

☒ Yes ☐ No

4.2.1. If no, what changes need to be made to the current IT service? (*Briefly explain*)

- 4.2.2. List any significant projects (e.g., total cost more than \$500,000) that are underway or planned to upgrade or enhance any resource or system associated with this IT service.

Project Name	Description	Start Date	End Date	Estimated Total Cost to Complete
None				

5. Additional Information

- 5.1. Please describe the funding source(s), i.e., general revenue, trust fund, federal grant, or other, which is used to provide this service. Identify whether there is a cost recovery or cost allocation plan for this service. Be sure to describe any anticipated adjustments to the funding source(s) or funding level for FY 2010-11. If such adjustments are anticipated, please describe any corresponding change needed in the service funding model (e.g., charge-back, cost allocation, fee-per-transaction, etc.).

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- 5.2. Other comments

Upgrades/patches applied to appropriate systems as required

Dept/Agency: **(Department of Citrus)**
 Submitted by: **(Andrew Van Clief, CIO)**
 Phone: **(863-499-2478)**
 Date submitted: **(10/15/2009)**

Helpdesk Service

This service involves the centralized or consolidated intake and resolution of IT system problems for users and stakeholders throughout the department. Please consult the *Guidelines for Schedule IV-C: IT Costs and Service Requirements* for the complete definition of this IT Service and specific direction on how to complete this document.

Identify any major commercial hardware and software associated with the Helpdesk Service:

1	None	5	
2		6	
3		7	
4		8	

1. IT Service Definition

1.1. Who is the service provider? *(Indicate all that apply)*

- ☒ Central IT staff
 ☐ State Primary Data Center
☐ Program staff
 ☐ Other External service provider
☐ Another State agency

1.2. Who uses the service? *(Indicate all that apply)*

- ☒ Agency staff (state employees or contractors)
☐ Employees or contractors from one or more additional state agencies
☐ External service providers
☐ Public (please explain in Question 5.2)

1.3. Please identify the number of users of this service:

58

1.4. How many locations currently host IT assets and resources used to provide helpdesk services?

3

1.5. What communication channels are used for the service? *(Indicate all that apply)*

- ☐ On-line self-serve
 ☒ On-line interactive
☒ Telephone/IVR
 ☒ Face-to-face
☒ Remote desktop (e.g., PC Anywhere)
☐ Other

1.6. What is the scope of the service provided by the Help Desk: *(Check all boxes that apply)*

Help Desk Action	Simple problems	Moderately complex problems	Complex problems
Accepting and logging			
Referring/escalating			
Tracking and reporting			
Resolving/closing			

1.7. Please identify the major IT systems or services for which the Help Desk must provide assistance:

1	None	5	
2	Informal Help Desk function handles all IT	6	
3	related issues	7	
4		8	

2. Service Unique to Agency

2.1. Is a similar or identical IT service provided by another agency or external service provider?

(Identical, Very Similar, No, Unknown)

No

2.2. If the same level of service could be provided through another agency or source for less than the current cost of the IT service, could your agency change to another service provider?

☐ Yes ☒ No

2.2.1. If yes, what must happen for your agency to use another IT service provider?

2.2.2. If not, why does your agency need to maintain the current provider for this IT service?

Outside service provider could not provide same service as efficiently as internal staff.

3. IT Service Levels Required to Support Business Functions

3.1. Has the agency specified the service level requirements for this IT Service?

- ☐ Yes; formal Service Level Agreement(s)
☐ Yes; informal agreement(s)
☒ No; specific requirements have not been determined and approved by the department

If you answered "Yes," identify major (formal or informal) service level requirements:

3.2. Timing and Service Delivery Requirements

3.2.1. Hours/Days the Help Desk service is required (*e.g., 0800-1600 M-F, 24/7*)

24/7

3.2.2. What are the impacts on the agency's business if the Help Desk service is not available?

Negative impact on work efficiency

3.2.3. What is the average monthly volume of calls/cases/tickets?

Unknown

3.2.4. Are there any agency-unique service requirements?

☐ Yes ☒ No

If yes, specify (*include any applicable constitutional, statutory, or rule requirements*)

3.2.5. What are security requirements for this IT service? (*Indicate all that apply*)

- ☐ User ID/Password ☐ Access through Internet or external network
☐ Access through internal network only ☐ Access through Internet with secure encryption
☒ Other: No specific security requirements defined

3.2.6. Are there any federal, state, or agency privacy policies or restrictions applicable to this IT Service?

☐ Yes ☒ No

3.2.6.1. If yes, please specify and describe:

4. User/customer satisfaction

4.1. Are service level metrics reported to business stakeholders or agency management?

☐ Yes ☒ No

If yes, briefly describe the frequency of reports and how they are provided:

4.2. Are currently defined IT service levels adequate to support the business needs?

☒ Yes ☐ No

4.2.1. If no, what changes need to be made to the current IT service? *(Briefly explain)*

4.2.2. List any significant projects (e.g., total cost greater than \$500,000) that are underway or planned to upgrade or enhance any resource or system associated with this IT service.

Project Name	Description	Start Date	End Date	Estimated Total Cost to Complete
None				

5. Additional Information

5.1. Please describe the funding source(s), i.e., general revenue, trust fund, federal grant, or other, which is used to provide this service. Identify whether there is a cost recovery or cost allocation plan for this service. Be sure to describe any anticipated adjustments to the funding source(s) or funding level for FY 2010-11. If such adjustments are anticipated, please describe any corresponding change needed in the service funding model (e.g., charge-back, cost allocation, fee-per-transaction, etc.).

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5.2. Other comments (Briefly describe the usage pattern for any public user groups identified in Question 1.3, e.g., annual use, occasional use, self-service, or optional use, and any other comments to explain the service.)

Informal help desk function provided by existing IT staff as required. No formal help desk system in place or planned.

Dept/Agency: **(Department of Citrus)**
Submitted by: **(Andrew Van Clief, CIO)**
Phone: **(863-499-2478)**
Date submitted: **(10/15/2009)**

IT Security/Risk Mitigation Service

This service involves the implementation of measures to reduce risk and ensure continuity of the IT Services supporting the agency. Please consult the *Guidelines for Schedule IV-C: IT Costs and Service Requirements* for the complete definition of this IT Service and specific direction on how to complete this document.

1. IT Service Definition

1.1. Who is the service provider? *(Indicate all that apply)*

- | | |
|--|--|
| ☒ Central IT staff | ☐ State Primary Data Center |
| ☐ Program staff | ☐ Other External service provider |
| ☐ Another State agency | |

1.2. Who uses the service? *(Indicate all that apply)*

- ☒ Agency staff (state employees or contractors)
☐ Employees or contractors from one or more additional state agencies
☐ External service providers
☐ Public (please explain in Question 5.2)

2. Service Unique to Agency

2.1. Is a similar or identical IT service provided by another agency or external service provider?
(Identical, Very Similar, No)

No

2.2. If the same level of service could be provided through another agency or source for less than the current cost of the IT service, could your agency change to another service provider?

☐ Yes ☒ No

2.2.1. If yes, what must happen for your agency to use another IT service provider?

2.2.2. If not, why does your agency need to maintain the current provider for this IT service?

Outside service provider could not provide service as efficiently as internal staff

3. IT Service Levels Required to Support Business Functions

3.1. Has the agency specified the service level requirements for this IT Service?

- ☐ Yes; formal Service Level Agreement(s)
☐ Yes; informal agreement(s)
☒ No; specific requirements have not been determined and approved by the department

If you answered "Yes," identify major (formal or informal) service level requirements:

3.2. Timing and Service Delivery Requirements

- 3.2.1. Hours/Days that service is required (*e.g., 0800-1600 M-F, 24/7*): 24/7
- 3.2.2. In the event of an emergency, how quickly must essential services be restored to maintain the agency's continuity of operations? 1 week
- 3.2.3. How frequently must the IT disaster recovery plan be tested? 1 year
- 3.2.4. In the event of a security breach, what is the agency's tolerance for down time of security IT services during peak periods, i.e., time before management-level intervention occurs (*e.g., 10 min, 60 min, 4 hours*)? 60 min
- 3.2.5. Are there any agency-unique service requirements? ☐ Yes ☒ No
If yes, specify (*include any applicable constitutional, statutory, or rule requirements*)

3.2.6. What are security requirements for this IT service? (*Indicate all that apply*)

- ☒ User ID/Password ☒ Access through Internet or external network
☐ Access through internal network only ☐ Access through Internet with secure encryption
☒ Other: Remote access via State VPN

- 3.2.7. Are there any federal, state, or agency privacy policies or restrictions applicable to this IT Service?
☒ Yes ☐ No

If yes, please specify and describe:

Sensitive data must be protected in accordance with appropriate policy and law

4. User/customer satisfaction

- 4.1. Are service level metrics reported regularly to business stakeholders or agency management?
☐ Yes ☒ No

If yes, briefly describe the frequency of reports and how they are provided:

- 4.2. Are currently defined IT service levels adequate to support the business needs?

☒ Yes ☐ No

- 4.2.1. If no, what changes need to be made to the current IT service? (*Briefly explain*)

- 4.2.2. List any significant projects (e.g., total cost greater than \$500,000) that are underway or planned to upgrade or enhance any resource or system associated with this IT service.

Project Name	Description	Start Date	End Date	Estimated Total Cost to Complete
None				

5. Additional Information

- 5.1. Please describe the funding source(s), i.e., general revenue, trust fund, federal grant, or other, which is used to provide this service. Identify whether there is a cost recovery or cost allocation plan for this service. Be sure to describe any anticipated adjustments to the funding source(s) or funding level for FY 2010-11. If such adjustments are anticipated, please describe any corresponding change needed in the service funding model (e.g., charge-back, cost allocation, fee-per-transaction, etc.).

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- 5.2. Other comments (Briefly describe the usage pattern for any public user groups identified in Question 1.3, e.g., annual use, occasional use, self-service, or optional use, and any other comments to explain the service.)

Dept / Agency: **(Department of Citrus)**
Submitted by: **(Andrew Van Clief, CIO)**
Phone: **(863-499-2478)**
Date submitted: **(10/15/2009)**

IT Support Service for Agency Financial and Administrative Systems

This service enables users in the agency's administrative and support areas to operate and maintain the non-strategic applications that support agency administrative. Please consult the *Guidelines for Schedule IV-C: IT Costs and Service Requirements* for the complete definition of this IT Service and specific direction on how to complete this document.

Identify major IT Systems (applications) that are included (in whole or part) in this IT Service:			
1	Agency Revenue System	5	
2	Agency Licensing System	6	
3	Office suite software	7	
4		8	

1. IT Service Definition

1.1. Who is the service provider? (*Indicate all that apply*)

- ☒ Central IT staff
☐ Program staff
☐ Another State agency
☐ State Primary Data Center
☒ Other External service provider

1.2. Who uses the service? (*Indicate all that apply*)

- ☒ Agency staff (state employees or contractors)
☐ Employees or contractors from one or more additional state agencies
☐ External service providers
☐ Public (please explain in Question 5.2)

1.3. Please identify the number of users of this service. 16

1.4. How many locations currently host agency financial/ administrative systems? 1

2. Service Unique to Agency

2.1. Is a similar or identical IT service provided by another agency or external service provider?
(*Identical, Very Similar, No*) No

2.2. If the same level of service could be provided through another agency or source for less than the current cost of the IT service, could your agency change to another service provider?

- ☐ Yes ☒ No

2.2.1. If yes, what must happen for your agency to use another IT service provider?

2.2.2. If not, why does your agency need to maintain the current provider for this IT service?

Outside service provider could not provide service as efficiently as internal staff

3. IT Service Levels Required to Support Business Functions

Answer the following questions for the primary or dominant IT system within this IT Service.

3.1. Has the agency specified the service level requirements for this IT Service?

- ☐ Yes; formal Service Level Agreement(s)
☐ Yes; informal agreement(s)
☒ No; specific requirements have not been determined and approved by the department

If you answered "Yes," identify major (formal or informal) service level requirements:

3.2. Timing and Service Delivery Requirements

3.2.1. Hours/Days that service is required (*e.g., 0700-1800 M-F, 24/7*) for:

3.2.1.1. User-facing components of this IT service (online) 24/7

3.2.1.2. Back-office-facing components of this IT service (batch and maintenance) 24/7

3.2.2. What is the agency's tolerance for down time during peak periods, i.e., time before management-level intervention occurs (*e.g., 15 min, 30 min, 60 min*)? 24 hours

3.2.2.1. What are the impacts on the agency's business if this down-time standard is exceeded?

Delay in job function; delay in revenue collection if downtime greater than seven days

3.2.3. Are there any agency-unique service requirements? ☐ Yes ☒ No

If yes, specify (*include any applicable constitutional, statutory, or rule requirements*)

3.2.4. What are security requirements for this IT service? (*Indicate all that apply*)

- ☒ User ID/Password ☒ Access through Internet or external network
☒ Access through internal network only ☐ Access through Internet with secure encryption
☒ Other: Remote access via State VPN for select staff

3.2.5. Are there any federal, state, or agency privacy policies or restrictions applicable to this IT Service?

☒ Yes ☐ No

3.2.5.1. If yes, please specify and describe:

Sensitive data must be protected in accordance with appropriate policy and law

4. User/customer satisfaction

4.1. Are service level metrics reported to business stakeholders or agency management

☐ Yes ☒ No

If yes, briefly describe the frequency of reports and how they are provided:

4.2. Are currently defined IT service levels adequate to support the business needs?

☒ Yes ☐ No

4.2.1. If no, what changes need to be made to the current IT service? *(Briefly explain)*

4.2.2. List any significant projects that are underway or planned to upgrade or enhance any system associated with this IT service.

Project Name	Description	Start Date	End Date	Estimated Total Cost to Complete
None				

5. Additional Information

5.1. Please describe the funding source(s), i.e., general revenue, trust fund, federal grant, or other, which is used to provide this service. Identify whether there is a cost recovery or cost allocation plan for this service. Be sure to describe any anticipated adjustments to the funding source(s) or funding level for FY 2010-11. If such adjustments are anticipated, please describe any corresponding change needed in the service funding model (e.g., charge-back, cost allocation, fee-per-transaction, etc.).

Citrus advertising trust fund

5.2. Other comments (Briefly describe the usage pattern for any public user groups identified in Question 1.3, e.g., annual use, occasional use, self-service, or optional use, and any other comments to explain the service.)

Dept/Agency: **(Department of Citrus)**
Submitted by: **(Andrew Van Clief, CIO)**
Phone: **(863-499-2478)**
Date submitted: **(10/15/2009)**

IT Administration and Management Service

This service enables the management and administration of the agency's central IT program or unit. Please consult the *Guidelines for Schedule IV-C: IT Costs and Service Requirements* for the complete definition of this IT Service and specific direction on how to complete this document.

Identify major IT Systems (applications) that are included (in whole or part) in this IT Service:			
1	None	5	
2		6	
3		7	
4		8	

1. IT Service Definition

1.1. Who is the service provider? *(Indicate all that apply)*

- ☒ Central IT staff
☐ Program staff
☐ Another State agency
☐ External service provider

1.2. How many locations currently host assets and resources used to provide IT administration and management services? 2

2. Service Unique to Agency

2.1. If the same level of service could be provided through another agency or external source for less than the current cost of the IT service, could your agency change to another service provider?

☐ Yes ☒ No

2.1.1. If yes, what must happen for your agency to use another IT service provider?

2.1.2. If not, why does your agency need to maintain the current provider for this IT service?

Outside service provider could not provide service as efficiently as internal staff

3. IT Service Levels Required to Support Business Functions

3.1. Has the agency specified the service level requirements for this IT Service?

- ☐ Yes; formal Service Level Agreement(s)
☐ Yes; informal agreement(s)
☒ No; specific requirements have not been determined and approved by the department

If you answered "Yes," identify major (formal or informal) service level requirements:

3.2. Timing and Service Delivery Requirements

- 3.2.1. Hours/Days that service is required (*e.g., 0800-1600 M-F, 24/7*) for the systems included in this service: 24/7
- 3.2.2. What is the agency's tolerance for down time during peak periods, i.e., time before management-level intervention occurs (*e.g., 5 min, 15 min, 60 min*)? 24 hours
- 3.2.3. Are there any federal, state, or agency privacy policies or restrictions applicable to this IT Service?
☐ Yes ☒ No

If yes, please specify and describe:

- 3.2.4. Are there any agency-unique service requirements? ☐ Yes ☒ No
If yes, specify (*include any applicable constitutional, statutory, or rule requirements*)

4. User/customer satisfaction

- 4.1. Are service level metrics reported to business stakeholders or agency management?
☐ Yes ☒ No

If yes, briefly describe the frequency of reports and how they are provided:

- 4.2. Are currently defined IT service levels adequate to support the business needs of the agency?
☒ Yes ☐ No

If no, what changes need to be made to the current IT service? (*Briefly explain*)

- 4.3. List any significant projects that are underway or planned to upgrade or enhance any system, resource, or process associated with this IT service.

Project Name	Description	Start Date	End Date	Estimated Total Cost of Completion
None				

5. Additional Information

- 5.1. Please describe the funding source(s), i.e., general revenue, trust fund, federal grant, or other, which is used to provide this service. Identify whether there is a cost recovery or cost allocation plan for this service. Be sure to describe any anticipated adjustments to the funding source(s) or funding level for FY 2010-11. If such adjustments are anticipated, please describe any corresponding change needed in the service funding model (e.g., charge-back, cost allocation, fee-per-transaction, etc.).

Citrus advertising trust fund

5.2. Other comments

--

Dept/Agency: **(Department of Citrus)**
Submitted by: **(Andrew Van Clief, CIO)**
Phone: **(863-499-2478)**
Date submitted: **(10/15/2009)**

Portal/Web Management Service

The Portal/Web Management service enables the publishing of the agency's standard, mission-critical information with its employees and the public. Please consult the Guidelines for Schedule IV-C: IT Costs and Service Requirements for the complete definition of this IT Service and specific direction on how to complete this document.

Identify the major commercial hardware and software associated with this service:			
1	None – Agency does not support any	5	
2	portal/web management services.	6	
3	Therefore, remaining questions are	7	
4	not applicable.	8	

1. IT Service Definition

1.1. Who is the service provider? *(Indicate all that apply)*

- | | |
|---|--|
| ☐ Central IT staff | ☐ State Primary Data Center |
| ☐ Program staff | ☐ Other External service provider |
| ☐ Another State agency | |

1.2. Who uses the service? *(Indicate all that apply)*

- ☐ Agency staff (state employees or contractors)
☐ Employees or contractors from one or more additional state agencies
☐ External service providers
☐ Public (please explain in Question 5.2)

1.3. Please identify the number of Internet users of this service.

1.4. Please identify the number of intranet users of this service.

1.5. How many locations currently host IT assets and resources used to provide this service?

2. Service Unique to Agency

2.1. Is a similar or identical IT service provided by another agency or external service provider?
(Identical, Very Similar, No)

2.2. If the same level of service could be provided through another agency or source for less than the current cost of the IT service, could your agency change to another service provider?

☐ Yes ☐ No

2.2.1. If yes, what must happen for your agency to use another IT service provider?

2.2.2. If not, why does your agency need to maintain the current provider for this IT service?

3. IT Service Levels Required to Support Business Functions

3.1. Has the agency specified the service level requirements for this IT Service?

- ☐ Yes; formal Service Level Agreement(s)
☐ Yes; informal agreement(s)
☐ No; specific requirements have not been determined and approved by the department

If you answered "Yes," identify major (formal or informal) service level requirements:

3.2. Timing and Service Delivery Requirements

3.2.1. Hours/Days that service is required (*e.g., 0600-2100 M-F, 24/7*):

3.2.2. What is the agency's tolerance for down time during peak periods, i.e., time before management-level intervention occurs (*e.g., 5 min, 15 min, 60 min*)?

3.2.2.1. What are the impacts on the agency's business if this down-time standard is exceeded?

3.2.3. Are there any agency-unique service requirements?

☐ Yes

☐ No

If yes, specify (*include any applicable constitutional, statutory, or rule requirements*)

3.2.4. What are security requirements for this IT service? (*Indicate all that apply*)

- | | |
|---|---|
| ☐ User ID/Password | ☐ Access through Internet or external network |
| ☐ Access through internal network only | ☐ Access through Internet with secure encryption |
| ☐ Other _____ | |

3.2.5. Are there any federal, state, or agency privacy policies or restrictions applicable to this IT Service?

☐ Yes

☐ No

3.2.5.1. If yes, please specify and describe:

4. User/customer satisfaction

4.1. Are service level metrics reported to business stakeholders or agency management?

☐ Yes

☐ No

4.1.1. If yes, briefly describe the frequency of reports and how they are provided:

4.2. Are currently defined IT service levels adequate to support the business needs?

☐ Yes

☐ No

4.2.1. If no, what changes need to be made to the current IT service? *(Briefly explain)*

4.2.2. List any significant projects (e.g., total cost greater than \$500,000) that are underway or planned to upgrade or enhance any resource or system associated with this IT service.

Project Name	Description	Start Date	End Date	Estimated Total Cost to Complete

5. Additional Information

5.1. Please describe the funding source(s), i.e., general revenue, trust fund, federal grant, or other, which is used to provide this service. Identify whether there is a cost recovery or cost allocation plan for this service. Be sure to describe any anticipated adjustments to the funding source(s) or funding level for FY 2010-11. If such adjustments are anticipated, please describe any corresponding change needed in the service funding model (e.g., charge-back, cost allocation, fee-per-transaction, etc.).

5.2. Other comments (Briefly describe the usage pattern for any public user groups identified in Question 1.3, e.g., annual use, occasional use, self-service, or optional use, and any other comments to explain the service.)

Non-Strategic IT
Service:

Network Service

Dept/Agency: **Department of Citrus**
Prepared by: **Andrew Van Clief, CIO**
Phone: **863-499-2478**

Form: FY 2010-11 Schedule IV-C -Non-Strategics; Ver 1

Service Provisioning -- Assets & Resources (Cost Elements)		Footnote Number	# of Assets & Resources Apportioned to this IT Service in FY 2010-11		Estimated IT Service Costs			
			Number used for this service	Number w/ costs in FY 2010-11	A Initial Estimate for Fiscal Year 2009-10	B Estimated FY 2009-10 Allocation of Recurring Base Budget (based on Column G64 minus G65)	C Estimated FY 2010-11 Allocation of Recurring Base Budget (based on Column G64 minus G65)	D Planned Increase/Decrease Use of Recurring Base Funding (Columns C - B)
A. Personnel			0.75		\$65,625	\$69,000	\$71,000	\$2,000
A-1.1	State FTE		0.75		\$65,625	\$65,625	\$67,625	\$2,000
A-2.1	OPS FTE		0.00		\$0	\$0	\$0	\$0
A-3.1	Contractor Positions (Staff Augmentation)		0.00		\$0	\$3,375	\$3,375	\$0
B. Hardware			49	0	\$68,900	\$71,100	\$54,400	-\$16,700
B-1	Servers	1	8	0	\$46,700	\$46,700	\$30,000	-\$16,700
B-2	Server Maintenance & Support		0	0	\$0	\$0	\$0	\$0
B-3.1	Network Devices & Hardware (e.g., routers, switches, hubs, cabling, etc.)	1	14	0	\$20,000	\$20,000	\$20,000	\$0
B-3.2	Other Hardware Assets (e.g., system mgt workstation, printers, UPS, etc)	1	27	0	\$2,200	\$4,400	\$4,400	\$0
C. Software					\$0	\$0	\$0	\$0
D. External Service Provider(s)					\$0	\$18,500	\$18,500	\$0
D-1	LAN External Service Provider		0	0	\$0	\$0	\$0	\$0
D-2	WAN External Service Provider	2	0	0	\$0	\$18,500	\$18,500	\$0
E. Plant & Facility for LAN/WAN Service				0	\$0	\$0	\$0	\$0
F. Other (Please describe in Footnotes Section below)		3			\$0	\$0	\$0	\$0
H. Total for IT Service					\$134,525	\$158,600	\$143,900	-\$14,700

Footnotes - Please be sure to indicate there is a footnote for the corresponding row above. Maximum footnote length is 1024 characters.

1	Funds reallocated as required between Network Services and Desktop Computing Services
2	MyFlorida.net Services
3	Funds available for unplanned service needs to maintain/update current systems
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Non-Strategic IT
Service:

E-Mail, Messaging, and Calendaring Service

Agency: **Department of Citrus**

Prepared by: **Andrew Van Clief, CIO**

Phone: **863-499-2478**

Form: FY 2010-11 Schedule IV-C -Non-Strategics; Ver 1

Service Provisioning -- Assets & Resources (Cost Elements)			# of Assets & Resources Apportioned to this IT Service in FY 2009-10		Estimated IT Service Costs			
			Number used for this service	Number w/ costs in FY 2010-11	A Initial Estimate for Fiscal Year 2009-10	B Estimated FY 2009-10 Allocation of Recurring Base Budget (based on Column G64 minus G65)	C Estimated FY 2010-11 Allocation of Recurring Base Budget (based on Column G64 minus G65)	D Planned Increase/Decrease Use of Recurring Base Funding (Columns C - B)
A. Personnel			0.25		\$21,875	\$21,875	\$22,545	\$670
A-1	State FTE		0.25		\$21,875	\$21,875	\$22,545	\$670
A-2	OPS FTE		0.00		\$0	\$0	\$0	\$0
A-3	Contractor Positions (Staff Augmentation)		0.00		\$0	\$0	\$0	\$0
B. Hardware			2	0	\$0	\$0	\$0	\$0
B-1	Servers		2	0	\$0	\$0	\$0	\$0
B-2	Server Maintenance & Support		0	0	\$0	\$0	\$0	\$0
B-3.1	Wireless Communication Devices & Related Hardware		0	0	\$0	\$0	\$0	\$0
B-3.2	Other Hardware Assets (e.g., system mgt workstation, printers, etc)		0	0	\$0	\$0	\$0	\$0
C. Software					\$0	\$0	\$0	\$0
D. External Service Provider(s)			0	0	\$7,200	\$7,200	\$7,200	\$0
E. Plant & Facility			0	0	\$0	\$0	\$0	\$0
F. Other (Please describe in Footnotes Section below)					\$0	\$0	\$0	\$0
G. Total for IT Service					\$29,075	\$29,075	\$29,745	\$670

Administrative Overhead - Percentage of Other Non-Strategic IT Service Costs Supporting Email Service

	Non-Strategic Service	Footnote	%	Cost	To determine the fully-loaded cost of the e-mail service, agencies must estimate the amount (percentage) of the other non-strategic IT services that are "consumed" by the e-mail service. For example, desktop support personnel install and configure the e-mail software on the desktop, which is used in the e-mail service, so to obtain a fully-loaded cost for the e-mail service, it is important to include the indirect workload and associated costs of the desktop service expended in support of the e-mail service. The portion of Network, IT Security & Risk Mitigation, and IT Administration & Management services will be estimated by the AEIT based on the agency Schedule IV-C submissions for these IT services. For the purposes of the Schedule IV-C analysis, the data submitted in this section will NOT be added to the cost of the e-mail service.
OT-1	Network				
OT-2	Desktop IT Service			\$ -	
OT-3	Help Desk			\$ -	
OT-4	IT Security & Risk Mitigation				
OT-5	IT Administration & Management				
SUBTOTAL				\$ -	

Fully-loaded IT Service Cost \$ 29,745

Footnotes - Please be sure to indicate there is a footnote for the corresponding row above. Maximum footnote length is 1024 characters.

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Non-Strategic IT
Service:

Desktop Computing Service

Agency: **Department of Citrus**

Form: FY 2010-11 Schedule IV-C -Non-Strategics; Ver 1

Prepared by: **Andrew Van Clief, CIO**

Phone: **863-499-2478**

Service Provisioning -- Assets & Resources (Cost Elements)		# of Assets & Resources Apportioned to this IT Service in FY 2010-11		Estimated IT Service Costs			
		Number used for this service	Number w/ costs in FY 2010-11	A Initial Estimate for Fiscal Year 2009-10	B Estimated FY 2009-10 Allocation of Recurring Base Budget (based on Column G64 minus G65)	C Estimated FY 2010-11 Allocation of Recurring Base Budget (based on Column G64 minus G65)	D Planned Increase/Decrease Use of Recurring Base Funding (Columns C - B)
A. Personnel		0.50		\$31,750	\$31,750	\$32,300	\$550
A-1 State FTE		0.50		\$31,750	\$31,750	\$32,300	\$550
A-2 OPS FTE		0.00		\$0	\$0	\$0	\$0
A-3 Contractor Positions (Staff Augmentation)		0.00		\$0	\$0	\$0	\$0
B. Hardware		0	0	\$5,000	\$5,000	\$25,000	\$20,000
B-1 Servers		0	0	\$0	\$0	\$0	\$0
B-2 Server Maintenance & Support		0	0	\$0	\$0	\$0	\$0
B-3.1 Desktop Computers		0	0	\$0	\$0	\$20,000	\$20,000
B-3.2 Mobile Computers (e.g., Laptop, Notebook, Handheld, Wireless Computer)		0	0	\$0	\$0	\$0	\$0
B-3.3 Other Hardware Assets (e.g., system mgt workstation, printers, scanners, etc)		0	0	\$5,000	\$5,000	\$5,000	\$0
C. Software	1			\$22,000	\$22,000	\$22,000	\$0
D. External Service		0	0	\$0	\$0	\$0	\$0
E. Plant & Facility		0	0	\$0	\$0	\$0	\$0
F. Other (Please describe in Footnotes Section below)	2			\$5,000	\$5,000	\$5,000	\$0
G. Total for IT Service				\$63,750	\$63,750	\$84,300	\$20,550

Footnotes - Please be sure to indicate there is a footnote for the corresponding row above. Maximum footnote length is 1024 characters.

1	Includes enterprise agreement for desktop suites, adobe, etc
2	Funds are available for unplanned service needs to maintain/update current systems
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Non-Strategic IT Service:

Helpdesk Service

Agency: Department of Citrus

Prepared by: Andrew Van Clief, CIO

Phone: 863-499-2478

Form: FY 2010-11 Schedule IV-C -Non-Strategics; Ver 1

Service Provisioning -- Assets & Resources (Cost Elements)		Footnote Number	# of Assets & Resources Apportioned to this IT Service in FY 2010-11		A Initial Estimate for Fiscal Year 2009-10	Estimated IT Service Costs		
			Number used for this service	Number w/ costs in FY 2010-11		B Estimated FY 2009-10 Allocation of Recurring Base Budget (based on Column G64 minus G65)	C Estimated FY 2010-11 Allocation of Recurring Base Budget (based on Column G64 minus G65)	D Planned Increase/Decrease Use of Recurring Base Funding (Columns C - B)
A. Personnel			0.00		\$0	\$0	\$0	\$0
A-1	State FTE	1	0.00		\$0	\$0	\$0	\$0
A-2	OPS FTE		0.00		\$0	\$0	\$0	\$0
A-3	Contractor Positions (Staff Augmentation)		0.00		\$0	\$0	\$0	\$0
B. Hardware			0	0	\$0	\$0	\$0	\$0
B-1	Servers		0	0	\$0	\$0	\$0	\$0
B-2	Server Maintenance & Support		0	0	\$0	\$0	\$0	\$0
B-3	Other Hardware Assets (e.g., system mgt workstation, printers, etc)		0	0	\$0	\$0	\$0	\$0
C. Software					\$0	\$0	\$0	\$0
D. External Service Provider(s)			0	0	\$0	\$0	\$0	\$0
E. Plant & Facility			0	0	\$0	\$0	\$0	\$0
F. Other (Please describe in Footnotes Section below)					\$0	\$0	\$0	\$0
G. Total for IT Service					\$0	\$0	\$0	\$0
Footnotes - Please be sure to indicate there is a footnote for the corresponding row above. Maximum footnote length is 1024 characters.								
1	Citrus does not have a dedicated helpdesk staff/system. IT staff assist users as needed and are accounted for elsewhere.							
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Non-Strategic IT Service: IT Security/Risk Mitigation Service								
Agency: Department of Citrus				Form: FY 2010-11 Schedule IV-C -Non-Strategics; Ver 1				
Prepared by: Andrew Van Clief, CIO								
Phone: 863-499-2478								
			# of Assets & Resources Apportioned to this IT Service in FY 2010-11		Estimated IT Service Costs			
					A	B	C	D
					Initial Estimate for Fiscal Year 2009-10	Estimated FY 2009-10 Allocation of Recurring Base Budget (based on Column G64 minus G65)	Estimated FY 2010-11 Allocation of Recurring Base Budget (based on Column G64 minus G65)	Planned Increase/Decrease Use of Recurring Base Funding (Columns C - B)
Service Provisioning -- Assets & Resources (Cost Elements)			Footnote Number	Number used for this service	Number w/ costs in FY 2010-11			
A. Personnel				0.00		\$0	\$0	\$0
A-1	State FTE	1	0.00		\$0	\$0	\$0	\$0
A-2	OPS FTE		0.00		\$0	\$0	\$0	\$0
A-3	Contractor Positions (Staff Augmentation)		0.00		\$0	\$0	\$0	\$0
B. Hardware				0	0	\$0	\$0	\$0
B-1	Servers		0	0	\$0	\$0	\$0	\$0
B-2	Server Maintenance & Support		0	0	\$0	\$0	\$0	\$0
B-3	Other Hardware Assets (e.g., system mgt workstation, printers, UPS, etc)		0	0	\$0	\$0	\$0	\$0
C. Software					\$0	\$0	\$0	\$0
D. External Service Provider(s)				0	0	\$0	\$0	\$0
E. Plant & Facility				0	0	\$0	\$0	\$0
F. Other (Please describe in Footnotes Section below)					\$0	\$0	\$0	\$0
G. Total for IT Service						\$0	\$0	\$0
Footnotes - Please be sure to indicate there is a footnote for the corresponding row above. Maximum footnote length is 1024 characters.								
1	IT staff handles security/resk mitigation service and are accounted for elsewhere							
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Non-Strategic IT Service:

IT Support Service for Agency Financial and Administrative Systems

Agency: Department of Citrus

Prepared by: Andrew Van Clief, CIO

Phone: 863-499-2478

Form: FY 2010-11 Schedule IV-C -Non-Strategics; Ver 1

Service Provisioning -- Assets & Resources (Cost Elements)		Footnote Number	# of Assets & Resources Apportioned to this IT Service in FY 2010-11		Estimated IT Service Costs			
			Number used for this service	Number w/ costs in FY 2010-11	A Initial Estimate for Fiscal Year 2009-10	B Estimated FY 2009-10 Allocation of Recurring Base Budget (based on Column G64 minus G65)	C Estimated FY 2010-11 Allocation of Recurring Base Budget (based on Column G64 minus G65)	D Planned Increase/Decrease Use of Recurring Base Funding (Columns C - B)
A. Personnel			0.00		\$0	\$0	\$0	\$0
A-1	State FTE	1	0.00		\$0	\$0	\$0	\$0
A-2	OPS FTE		0.00		\$0	\$0	\$0	\$0
A-3	Contractor Positions (Staff Augmentation)		0.00		\$0	\$0	\$0	\$0
B. Hardware			0	0	\$0	\$0	\$0	\$0
B-1	Servers		0	0	\$0	\$0	\$0	\$0
B-2	Server Maintenance & Support		0	0	\$0	\$0	\$0	\$0
B-3	Other Hardware Assets (e.g., system mgt workstation, printers, etc)		0	0	\$0	\$0	\$0	\$0
C. Software					\$0	\$0	\$0	\$0
D. External Service Provider(s)			0	0	\$0	\$0	\$0	\$0
E. Plant & Facility			0	0	\$0	\$0	\$0	\$0
F. Other (Please describe in Footnotes Section below)					\$0	\$0	\$0	\$0
G. Total for IT Service					\$0	\$0	\$0	\$0
Footnotes - Please be sure to indicate there is a footnote for the corresponding row above. Maximum footnote length is 1024 characters.								
1	Citrus does not have formal financial and administrative systems; support is accounted for elsewhere							
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Non-Strategic IT Service:

IT Administration and Management Service

Agency: Department of Citrus

Prepared by: Andrew Van Clief, CIO

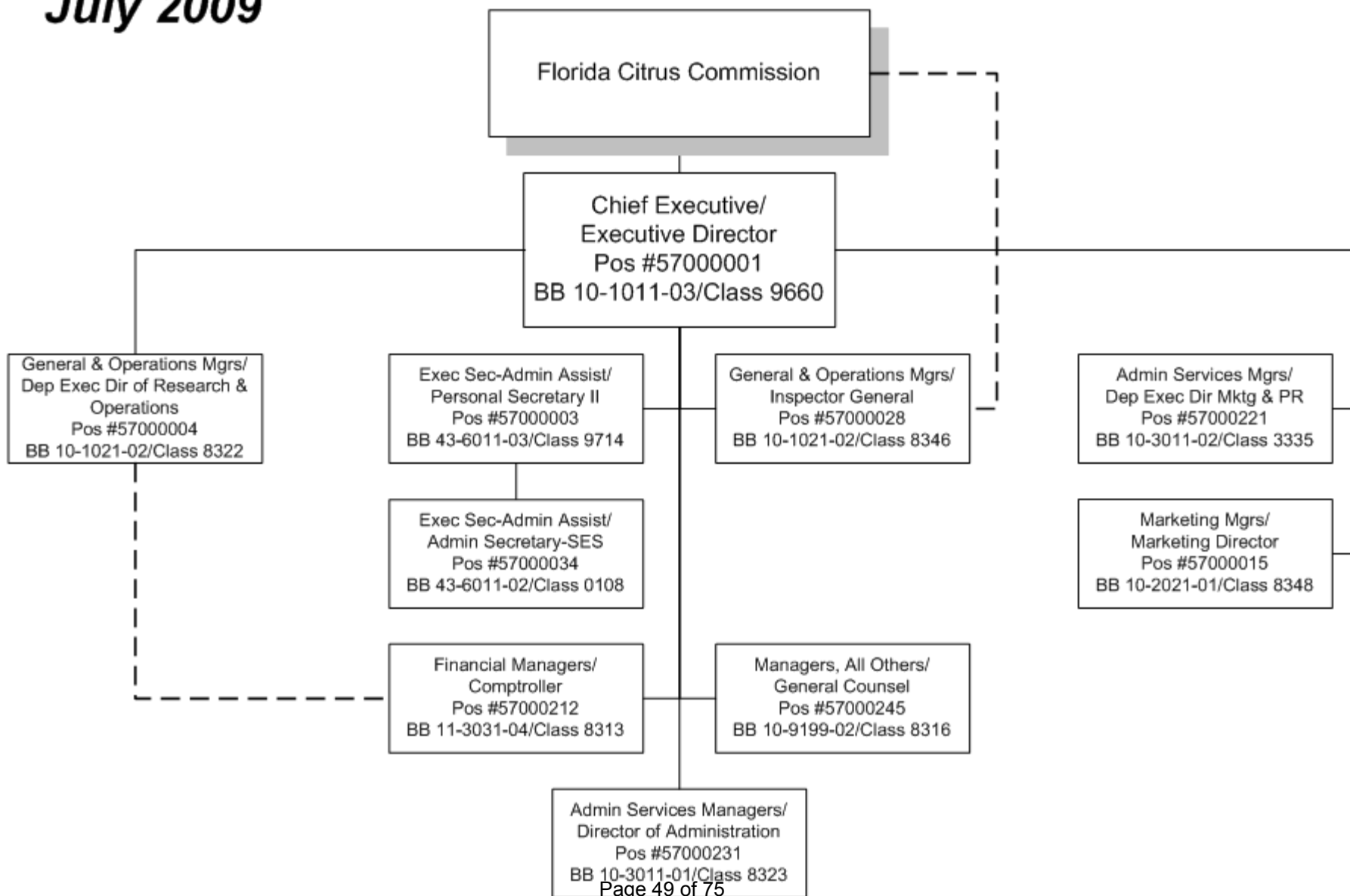
Phone: 863-499-2478

Form: FY 2010-11 Schedule IV-C -Non-Strategics; Ver 1

Service Provisioning -- Assets & Resources (Cost Elements)		Footnote Number	# of Assets & Resources Apportioned to this IT Service in FY 2010-11		Estimated IT Service Costs			
			Number used for this service	Number w/ costs in FY 2010-11	A Initial Estimate for Fiscal Year 2009-10	B Estimated FY 2009-10 Allocation of Recurring Base Budget (based on Column G64 minus G65)	C Estimated FY 2010-11 Allocation of Recurring Base Budget (based on Column G64 minus G65)	D Planned Increase/Decrease Use of Recurring Base Funding (Columns C - B)
A. Personnel			0.00		\$0	\$0	\$0	\$0
A-1	State FTE	1	0.00		\$0	\$0	\$0	\$0
A-2	OPS FTE		0.00		\$0	\$0	\$0	\$0
A-3	Contractor Positions (Staff Augmentation)		0.00		\$0	\$0	\$0	\$0
B. Hardware			0	0	\$0	\$0	\$0	\$0
B-1	Servers		0	0	\$0	\$0	\$0	\$0
B-2	Server Maintenance & Support		0	0	\$0	\$0	\$0	\$0
B-3	Other Hardware Assets (e.g., system mgt workstation, printers, etc)		0	0	\$0	\$0	\$0	\$0
C. Software					\$0	\$0	\$0	\$0
D. External Service Provider(s)			0	0	\$0	\$0	\$0	\$0
E. Plant & Facility			0	0	\$0	\$0	\$0	\$0
F. Other (Please describe in Footnotes Section below)					\$0	\$0	\$0	\$0
G. Total for IT Service					\$0	\$0	\$0	\$0
Footnotes - Please be sure to indicate there is a footnote for the corresponding row above. Maximum footnote length is 1024 characters.								
1	These service functions are accounted for elsewhere							
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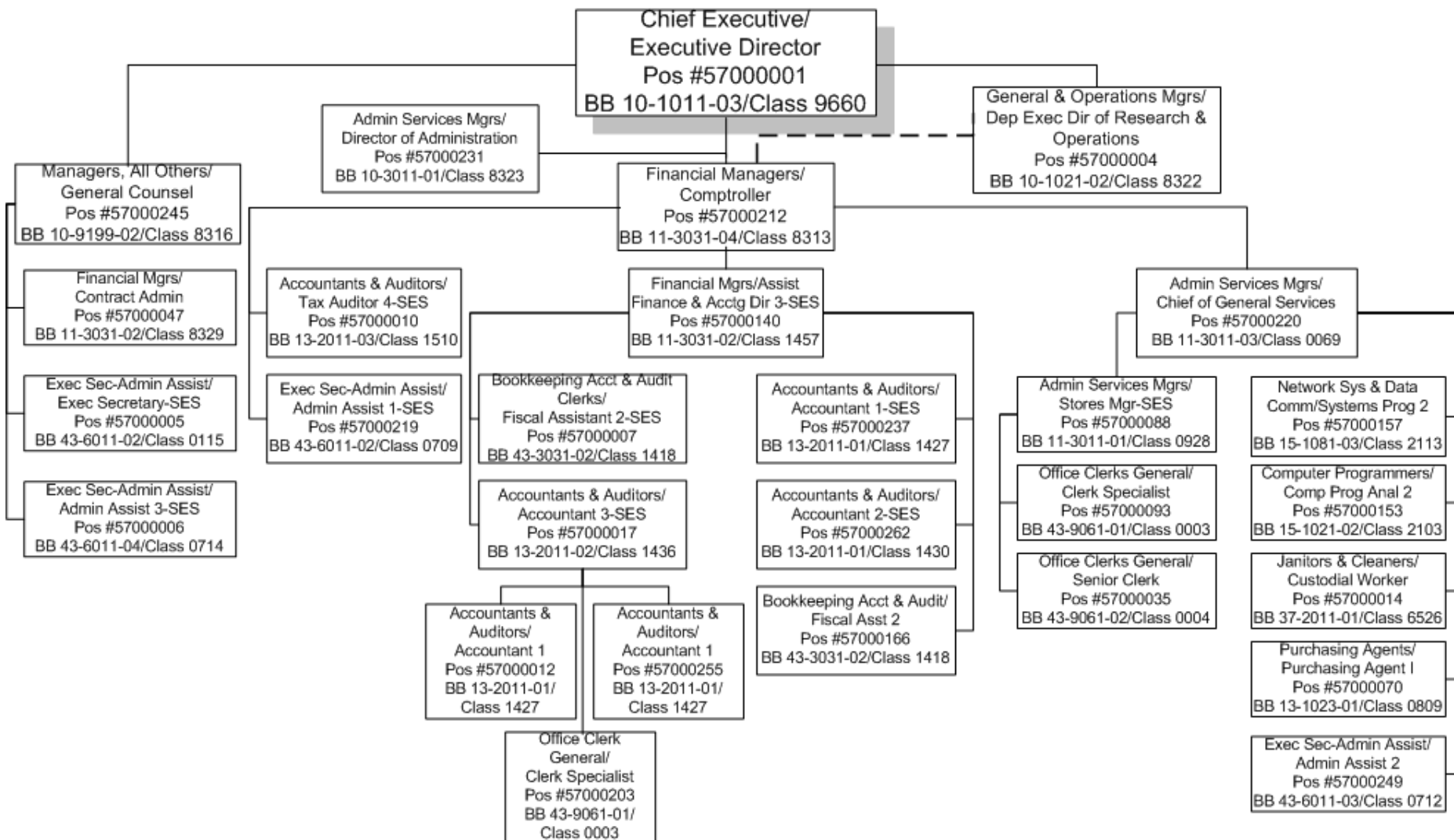
IT Cost Element Data as entered on IT Service Worksheets

Executive Office
July 2009



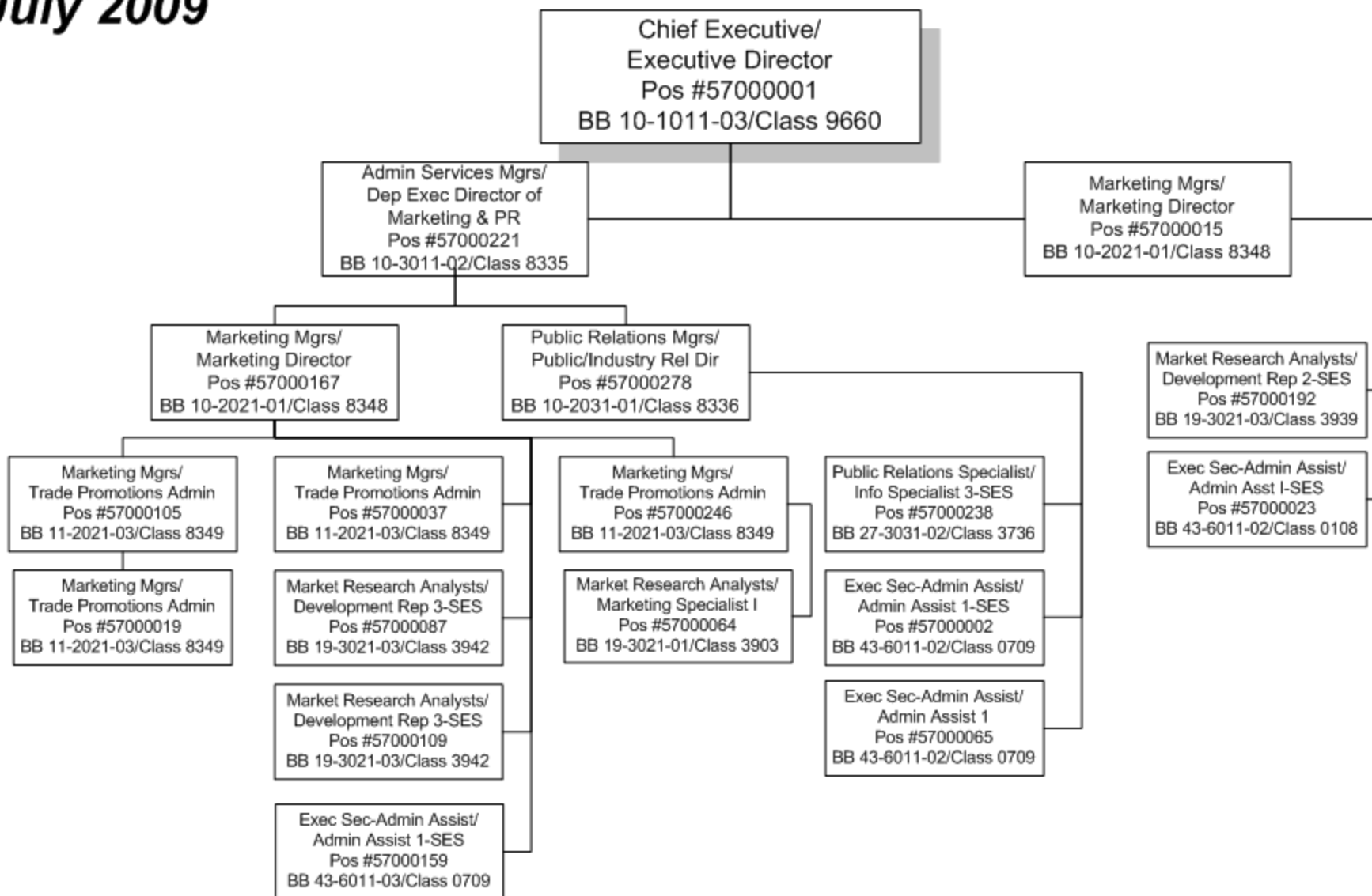
Administration

July 2009



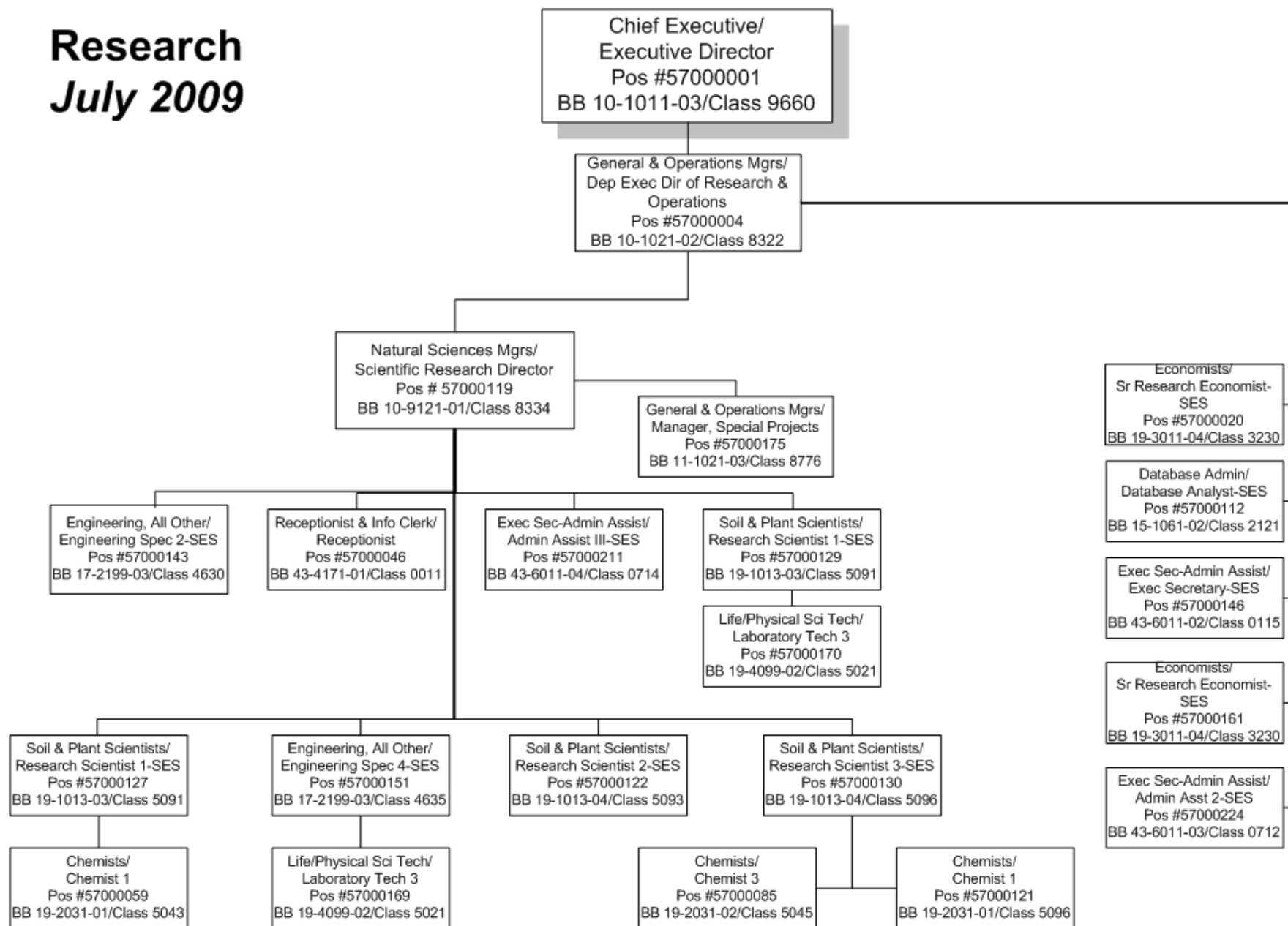
Marketing

July 2009



Research

July 2009



[illegible]

(1) Some activity unit costs may be overstated due to the allocation of double budgeted items.

(2) Expenditures associated with Executive Direction, Administrative Support and Information Technology have been allocated based on FTE. Other allocation methodologies could result in significantly different unit costs per activity.

(3) Information for FCO depicts amounts for current year appropriations only. Additional information and systems are needed to develop meaningful FCO unit costs.

(4) Final Budget for Agency and Total Budget for Agency may not equal due to rounding.

BUDGET PERIOD: 2000-2011

SCHED XI: AGENCY-LEVEL UNIT COST SUMMARY

STATE OF FLORIDA

AUDIT REPORT CITRUS, DEPT OF

ACTIVITY ISSUE CODES SELECTED:

TRANSFER-STATE AGENCIES ACTIVITY ISSUE CODES SELECTED:

1-8:

AID TO LOCAL GOVERNMENTS ACTIVITY ISSUE CODES SELECTED:

1-8:

THE FOLLOWING STATEWIDE ACTIVITIES (ACT0010 THROUGH ACT0490) HAVE AN OUTPUT STANDARD (RECORD TYPE 5) AND SHOULD NOT:

*** NO ACTIVITIES FOUND ***

THE FCO ACTIVITY (ACT0210) CONTAINS EXPENDITURES IN AN OPERATING CATEGORY AND SHOULD NOT:
(NOTE: THIS ACTIVITY IS ROLLED INTO EXECUTIVE DIRECTION, ADMINISTRATIVE SUPPORT AND INFORMATION TECHNOLOGY)

*** NO OPERATING CATEGORIES FOUND ***

THE FOLLOWING ACTIVITIES DO NOT HAVE AN OUTPUT STANDARD (RECORD TYPE 5) AND ARE REPORTED AS 'OTHER' IN SECTION III: (NOTE: 'OTHER' ACTIVITIES ARE NOT 'TRANSFER-STATE AGENCY' ACTIVITIES OR 'AID TO LOCAL GOVERNMENTS' ACTIVITIES. ALL ACTIVITIES WITH AN OUTPUT STANDARD (RECORD TYPE 5) SHOULD BE REPORTED IN SECTION II.)

*** NO ACTIVITIES FOUND ***

TOTALS FROM SECTION I AND SECTIONS II + III:

DEPARTMENT: 57	EXPENDITURES	FCO
FINAL BUDGET FOR AGENCY (SECTION I):	67,237,747	
TOTAL BUDGET FOR AGENCY (SECTION III):	67,237,750	
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DIFFERENCE:	3-	
(MAY NOT EQUAL DUE TO ROUNDING)	=====	=====

State of Florida Department of Citrus



2010-11 Citrus Research - 5701 Exhibits and Schedules

October 2009

SCHEDULE IC: RECONCILIATION OF UNRESERVED FUND BALANCE

Department Title:	Budget Period: 2010 - 2011
Trust Fund Title:	Citrus
Budget Entity:	Citrus Advertising Trust Fund
LAS/PBS Fund Number:	5701 - Citrus Research
	2090

	Balance as of 6/30/2009		SWFS* Adjustments	Adjusted Balance
Chief Financial Officer's (CFO) Cash Balance	0.00	(A)		0.00
ADD: Other Cash (See Instructions)	0.00	(B)		0.00
ADD: Investments	0.00	(C)		0.00
ADD: Outstanding Accounts Receivable	0.00	(D)		0.00
ADD: <u>Transfer from Budget Entity 57020000</u>	4,519,937.13	(E)		4,519,937.13
Total Cash plus Accounts Receivable	4,519,937.13	(F)	0.00	4,519,937.13
LESS Allowances for Uncollectibles	0.00	(G)		0.00
LESS Approved "A" Certified Forwards	4,519,525.25	(H)		4,519,525.25
Approved "B" Certified Forwards	0.00	(H)		0.00
Approved "FCO" Certified Forwards	0.00	(H)		0.00
LESS: Other Accounts Payable (Nonoperating)	411.88	(I)		411.88
LESS: _____	0.00	(J)		0.00
Unreserved Fund Balance, 07/01/2009	(0.00)	(K)	0.00	(0.00) **

Notes:

*SWFS = Statewide Financial Statement

** This amount should agree with Line I, Section IV of the Schedule I for the most recent completed fiscal year and Line A for the following year.

Office of Policy and Budget - July 2009

State of Florida Department of Citrus



2010-11 Exec. Dir. Support Svcs. - 5702 Exhibits and Schedules

October 2009

2010-11 Legislative Budget Request

Schedule I Narrative

5% Reserves

The Department of Citrus recommends an exclusion from the reserve requirement. The Department of Citrus is a 100% trust fund, supported by assessments on each box of citrus as they enter channels of trade. Collections are cyclical in nature, based on the timing and quantity of fruit entering markets. Our internal operating procedures require an overall reserve of 3% of our operating budget at the beginning of each year. In addition, each program director is required to “reserve” 10% of their program funds until the danger of a freeze (potential crop reduction) passes. These funds may be released to program activity in February.

Management and Administrative Costs

The Department of Citrus’ goal is to maintain administrative costs within 5% of our internal operating budget. As the Citrus Advertising Trust Fund is our only fund, all administrative costs are included here.

SUPPLEMENT TO SCHEDULE I
STATE OF FLORIDA
ESTIMATED BOXES AND REVENUE
DEPARTMENT OF CITRUS
(000)

	Actual Revenue Boxes 2008-2009	Budgeted 2009-2010			Estimated 2010-2011		
		Boxes	Tax Rate	Estimated Revenue	Boxes	Tax Rate	Estimated Revenue
DOMESTIC							
ORANGE							
Fresh	5,710	4,900	0.070	\$343,000	5,000	0.070	\$350,000
Processed	158,867	149,017	0.240	35,764,080	147,500	0.240	35,400,000
GRAPEFRUIT							
Fresh	8,920	8,700	0.350	3,045,000	8,000	0.350	2,800,000
Processed	12,380	12,846	0.350	4,496,100	10,800	0.350	3,780,000
SPECIALTY							
Fresh	3,237	3,061	0.080	244,880	2,646	0.080	211,680
Processed	2,275	2,014	0.240	483,360	1,854	0.240	444,960
TOTAL DOMESTIC							
Fresh	17,867	16,661		3,632,880	15,646		3,361,680
Processed	173,522	163,877		40,743,540	160,154		39,624,960
	<u>191,389</u>	<u>180,538</u>		<u>44,376,420</u>	<u>175,800</u>		<u>42,986,640</u>
IMPORTS							
Orange	19,604	27,600	0.080	3,132,600	26,000	0.080	2,080,000
Grapefruit	14	50	0.117	5,833	1	0.117	82
	<u>19,618</u>	<u>27,650</u>		<u>3,138,433</u>	<u>26,001</u>		<u>2,080,082</u>
TOTAL	<u>211,007</u>	<u>208,188</u>		<u>\$47,514,853</u>	<u>201,801</u>		<u>\$45,066,722</u>

SCHEDULE 1B: DETAIL OF UNRESERVED FUND BALANCES

Budget Period: 2010-11

Department:	Citrus
Budget Entity:	57020000 Exec Dir/Support Svcs.
Fund:	2090 Citrus Advertising Trust Fund

(1)	(2)	(3)	(4)
	ACTUAL	ESTIMATED	REQUEST
<u>FUNDING SOURCE - STATE</u>	FY 2008-09	FY 2009-10	FY 2010-11
Advertising Tax Assessments	26,235,293	18,848,182	1,453,346
<u>FUNDING SOURCE - NON-STATE</u>			
TOTALS*	26,235,293	18,848,182	1,453,346

***Must agree to amounts on Schedule I, Section IV, Line I.**

SCHEDULE IC: RECONCILIATION OF UNRESERVED FUND BALANCE

Department Title:	Budget Period: 2010 - 2011
Trust Fund Title:	Citrus
Budget Entity:	Citrus Advertising Trust Fund
LAS/PBS Fund Number:	5702 - Executive Direction and Support Services
	2090

	Balance as of 6/30/2009		SWFS* Adjustments	Adjusted Balance
Chief Financial Officer's (CFO) Cash Balance	453,086.96	(A)		453,086.96
ADD: Other Cash (See Instructions)	0.00	(B)		0.00
ADD: Investments	33,762,503.52	(C)		33,762,503.52
ADD: Outstanding Accounts Receivable	569,784.63	(D)		569,784.63
ADD: _____	0.00	(E)		0.00
Total Cash plus Accounts Receivable	34,785,375.11	(F)	0.00	34,785,375.11
LESS Allowances for Uncollectibles	0.00	(G)		0.00
LESS Approved "A" Certified Forwards	41,038.55	(H)		41,038.55
Approved "B" Certified Forwards	0.00	(H)		0.00
Approved "FCO" Certified Forwards	0.00	(H)		0.00
LESS: Other Accounts Payable (Nonoperating)	778,942.56	(I)		778,942.56
LESS: Transfer to Budget Entity 57010000	4,519,937.13	(J)		4,519,937.13
LESS: Transfer to Budget Entity 57030000	3,210,163.95	(J)		3,210,163.95
Unreserved Fund Balance, 07/01/09	26,235,292.92	(K)	0.00	26,235,292.92 **

Notes:

*SWFS = Statewide Financial Statement

** This amount should agree with Line I, Section IV of the Schedule I for the most recent completed fiscal year and Line A for the following year.

Office of Policy and Budget - July 2009

SCHEDULE IX: MAJOR AUDIT FINDINGS AND RECOMMENDATIONS**Budget Period:** 2010 -2011**Department:** Office of Executive Director**Chief Internal Auditor:** Billy G. Weathers**Budget Entity:** (5701, 5702, 5703) Department of Citrus**Phone Number:** 863-499-2517

(1)	(2)	(3)	(4)	(5)	(6)
REPORT NUMBER	PERIOD ENDING	UNIT/AREA	SUMMARY OF FINDINGS AND RECOMMENDATIONS	SUMMARY OF CORRECTIVE ACTION TAKEN	ISSUE CODE
			<u>No Major Audit Finding During 2008-09 Fiscal Year</u>		

State of Florida Department of Citrus



2010-11 Agric. Products Mktg. - 5703 Exhibits and Schedules

October 2009

STATE OF FLORIDA
DEPARTMENT OF CITRUS
SUPPLEMENT TO SCHEDULE I
FEDERAL FOREIGN AGRICULTURAL SERVICE PROGRAM

The federal Targeted Export Assistance (TEA) program was created in the 1985 Farm Bill. By authorizing export promotional assistance, TEA was intended to provide economic relief to U.S. commodities and directly counteract unfair practices overseas. The Food, Agriculture, Conservation and Trade Act of 1990 established a Market Access Program (MAP), as a replacement of the TEA Program, to encourage the development, maintenance and expansion of commercial export markets for U.S. agricultural commodities through cost-share assistance to eligible trade organizations that implement market promotion activities. These two programs have become one of U.S. agriculture's most effective weapons against unfair competition.

The Foreign Agricultural Service (FAS) administers the Market Access Program, as they previously did the TEA program. FAS authorizes both branded and generic export promotion, and the vast majority of U.S. agriculture in virtually all fifty states now participates in the program. By stimulating foreign interest in products of U.S. origin, FAS is enlarging overall world demand in ways that will endure and assist U.S. agriculture well into the future.

The Florida Department of Citrus (on behalf of the Florida citrus industry) is eligible to participate in the Foreign Agricultural Service Program in order to counter or offset the adverse effect of unfair trading practices of foreign countries on the export of citrus and citrus products. The Department of Citrus budget for international marketing relies heavily on funding from the Foreign Agricultural Service Program.

Activity plans are developed at the Florida Department of Citrus with input from overseas advertising and promotion staff, exporters, importers and government agricultural officials. Execution of these plans is performed by these professional agencies in the countries in which FDOC/FAS programs operate.

Florida has shown revenue increases in all FAS activity countries since initial participation in the FAS program began in 1986-87. The schedule attached identifies the number of cartons of Florida grapefruit shipped, F.O.B. prices, and FAS funding.

**STATE OF FLORIDA
DEPARTMENT OF CITRUS
SUPPLEMENT TO SCHEDULE 1
FEDERAL FOREIGN AGRICULTURAL SERVICE PROGRAM**

FISCAL YEAR		SHIPMENTS	PRICES	MAP FUNDING	QSP FUNDING	EMO FUNDING	108 FUNDING	TOTAL FAS FUNDING
1986-87		15,472,000	\$6.03	\$5,464,958	\$0	\$0	\$0	\$5,464,958
1987-88		20,662,000	6.35	6,520,534				6,520,534
1988-89		23,566,000	5.91	9,081,207				9,081,207
1989-90		9,328,000	7.45	5,925,389				5,925,389
1990-91		19,300,000	7.50	9,705,381				9,705,381
1991-92		18,600,000	6.50	6,226,758				6,226,758
1992-93		17,482,000	5.50	6,999,462				6,999,462
1993-94		20,342,000	5.00	6,822,775				6,822,775
1994-95		19,713,000	7.65	5,633,904				5,633,904
1995-96		22,345,000	7.23	5,488,696				5,488,696
1996-97		22,500,000	7.23	4,165,976				4,165,976
1997-98	*	21,860,000	7.23	4,087,323				4,087,323
1998-99	*	22,125,000	7.65	5,988,215				5,988,215
1999-00	*	20,729,000	8.50	3,773,519				3,773,519
2000-01	*	20,248,000	9.88	3,713,949		220,250		3,934,199
2001-02	*	20,678,000	8.08	3,403,523	2,145	128,016	18,840	3,552,524
2002-03	*	18,334,000	10.20	3,618,313	0	39,858	184,807	3,842,978
2003-04	*	21,355,000	9.80	4,450,478	0	175,000	20,673	4,646,151
2004-05	*	8,522,000	16.79	4,643,495	0	0	0	4,643,495
2005-06	*	7,686,000	14.14	5,568,651	0	0	0	5,568,651
2006-07	*	13,872,000	10.99	5,486,000	0	0	0	5,486,000
2007-08	*	13,647,000	11.01	5,486,000	0	0	0	5,486,000
2008-09	*	11,308,000	9.92	5,814,581	0	0	0	5,814,581
2009-10	*(est)	11,500,000	10.00	5,472,000	0	0	0	5,472,000
2010-11	*(est)	11,500,000	10.00	5,500,000	0	0	0	5,500,000

* Includes Canada in the shipments and funding.

SCHEDULE IC: RECONCILIATION OF UNRESERVED FUND BALANCE

Department Title:	Budget Period: 2010 - 2011
Trust Fund Title:	Citrus
Budget Entity:	Citrus Advertising Trust Fund
LAS/PBS Fund Number:	5703 - Agricultural Products Marketing
	2090

	Balance as of 6/30/2009		SWFS* Adjustments	Adjusted Balance
Chief Financial Officer's (CFO) Cash Balance	0.00	(A)		0.00
ADD: Other Cash (See Instructions)	924,954.30	(B)		924,954.30
ADD: Investments	0.00	(C)		0.00
ADD: Outstanding Accounts Receivable	1,873,712.70	(D)		1,873,712.70
ADD: _____	3,210,163.95	(E)		3,210,163.95
Total Cash plus Accounts Receivable	6,008,830.95	(F)	0.00	6,008,830.95
LESS Allowances for Uncollectibles	0.00	(G)		0.00
LESS Approved "A" Certified Forwards	6,008,779.88	(H)		6,008,779.88
Approved "B" Certified Forwards	0.00	(H)		0.00
Approved "FCO" Certified Forwards	0.00	(H)		0.00
LESS: Other Accounts Payable (Nonoperating)	51.07	(I)		51.07
LESS: _____	0.00	(J)		0.00
Unreserved Fund Balance, 07/01/2009	0.00	(K)	0.00	0.00 **

Notes:

*SWFS = Statewide Financial Statement

** This amount should agree with Line I, Section IV of the Schedule I for the most recent completed fiscal year and Line A for the following year.

Office of Policy and Budget - July 2009

Fiscal Year 2010-11 LBR Technical Review Checklist

Department/Budget Entity (Service): CITRUS

Agency Budget Officer/OPB Analyst Name: DEBRA FUNKHOUSER / PAM BREZA

A "Y" indicates "YES" and is acceptable, an "N/J" indicates "NO/Justification Provided" - these require further explanation/justification (additional sheets can be used as necessary), and "TIPS" are other areas to consider.

Action	Program or Service (Budget Entity Codes)				
	5701	5702	5703		

1. GENERAL

1.1	Are Columns A01, A02, A04, A05, A10, A11, A36, IA1, IV1, IV3 and NV1 set to TRANSFER CONTROL for DISPLAY status and MANAGEMENT CONTROL for UPDATE status for both the Budget and Trust Fund columns? Are Columns A06, A07, A08 and A09 for Fixed Capital Outlay (FCO) set to TRANSFER CONTROL for DISPLAY status only? (CSDI)	Y	Y	Y		
1.2	Is Column A03 set to TRANSFER CONTROL for DISPLAY and UPDATE status for both the Budget and Trust Fund columns? (CSDI)	Y	Y	Y		

AUDITS:

1.3	Has Column A03 been copied to Column A12? Run the Exhibit B Audit Comparison Report to verify. (EXBR, EXBA)	Y	Y	Y		
1.4	Has security been set correctly? (CSDR, CSA)	Y	Y	Y		
TIP	The agency should prepare the budget request for submission in this order: 1) Lock columns as described above; 2) copy Column A03 to Column A12; and 3) set Column A12 column security to ALL for DISPLAY status and MANAGEMENT CONTROL for UPDATE status.					

2. EXHIBIT A (EADR, EXA)

2.1	Is the budget entity authority and description consistent with the agency's LRPP and does it conform to the directives provided on page 56 of the LBR Instructions?	Y	Y	Y		
2.2	Are the statewide issues generated systematically (estimated expenditures, nonrecurring expenditures, etc.) included?	Y	Y	Y		
2.3	Are the issue codes and titles consistent with <i>Section 3</i> of the LBR Instructions (pages 15 through 27)? Do they clearly describe the issue?	Y	Y	Y		
2.4	Have the coding guidelines in <i>Section 3</i> of the LBR Instructions (pages 15 through 27) been followed?	Y	Y	Y		

3. EXHIBIT B (EXBR, EXB)

3.1	Is it apparent that there is a fund shift and were the issues entered into LAS/PBS correctly? Check D-3A funding shift issue 340XXX0 - a unique deduct and unique add back issue should be used to ensure fund shifts display correctly on the LBR exhibits.	N/A	N/A	N/A		
-----	--	-----	-----	-----	--	--

AUDITS:

3.2	Negative Appropriation Category Audit for Agency Request (Columns A03 and A04): Are all appropriation categories positive by budget entity at the FSI level? Are all nonrecurring amounts less than requested amounts? (NACR, NAC - Report should print "No Negative Appropriation Categories Found")	Y	Y	Y		
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Action		Program or Service (Budget Entity Codes)				
		5701	5702	5703		
3.3	Current Year Estimated Verification Comparison Report: Is Column A02 equal to Column B07? (EXBR, EXBC - Report should print "Records Selected Net To Zero")	Y	Y	Y		
TIP	Generally look for and be able to fully explain significant differences between A02 and A03.					
TIP	Exhibit B - A02 equal to B07: Compares Current Year Estimated column to a backup of A02. This audit is necessary to ensure that the historical detail records have not been adjusted. Records selected should net to zero.					
TIP	Requests for appropriations which require advance payment authority must use the sub-title "Grants and Aids". For advance payment authority to local units of government, the Aid to Local Government appropriation category (05XXXX) should be used. For advance payment authority to non-profit organizations or other units of state government, the Special Categories appropriation category (10XXXX) should be used.					
4. EXHIBIT D (EADR, EXD)						
4.1	Is the program component objective statement consistent with the agency LRPP, and does it conform to the directives provided on page 59 of the LBR Instructions?	Y	Y	Y		
4.2	Is the program component code and title used correct?	Y	Y	Y		
TIP	Fund shifts or transfers of services or activities between program components will be displayed on an Exhibit D whereas it may not be visible on an Exhibit A.					
5. EXHIBIT D-1 (ED1R, EXD1)						
5.1	Are all object of expenditures positive amounts? (This is a manual check.)	Y	Y	Y		
AUDITS:						
5.2	Do the fund totals agree with the object category totals within each appropriation category? (ED1R, XD1A - Report should print "No Differences Found For This Report")	Y	Y	Y		
5.3	FLAIR Expenditure/Appropriation Ledger Comparison Report: Is Column A01 less than Column B04? (EXBR, EXBB - Negative differences need to be corrected in Column A01.) <i>Please note that the LBR Instructions reference the wrong B column.</i>	Y	Y	Y		
5.4	A01/State Accounts Disbursements and Carry Forward Comparison Report: Does Column A01 equal Column B08? (EXBR, EXBD - Differences need to be corrected in Column A01.) <i>Please note that the LBR Instructions reference the wrong B column.</i>	Y	Y	Y		
TIP	If objects are negative amounts, the agency must make adjustments to Column A01 to correct the object amounts. In addition, the fund totals must be adjusted to reflect the adjustment made to the object data.					
TIP	If fund totals and object totals do not agree or negative object amounts exist, the agency must adjust Column A01.					

Action		Program or Service (Budget Entity Codes)				
		5701	5702	5703		
TIP	Exhibit B - A01 less than B04: This audit is to ensure that the disbursements and carry/certifications forward in A01 are less than FY 2008-09 approved budget. Amounts should be positive.					
TIP	If B08 is not equal to A01, check the following: 1) the initial FLAIR disbursements or carry forward data load was corrected appropriately in A01; 2) the disbursement data from departmental FLAIR was reconciled to State Accounts; and 3) the FLAIR disbursements did not change after Column B08 was created.					
6. EXHIBIT D-3 (ED3R, ED3) (Not required in the LBR - for analytical purposes only.)						
6.1	Are issues appropriately aligned with appropriation categories?	Y	Y	Y		
TIP	Exhibit D-3 is no longer required in the budget submission but may be needed for this particular appropriation category/issue sort. Exhibit D-3 is also a useful report when identifying negative appropriation category problems.					
7. EXHIBIT D-3A (EADR, ED3A)						
7.1	Are the issue titles correct and do they clearly identify the issue? (See pages 15 through 31 of the LBR Instructions.)	Y	Y	Y		
7.2	Does the issue narrative adequately explain the agency's request and is the explanation consistent with the LRPP? (See page 65 of the LBR Instructions.)	Y	Y	Y		
7.3	Does the narrative for Information Technology (IT) issue follow the additional narrative requirements described on pages 66 through 70 of the LBR Instructions?	Y	Y	Y		
7.4	Are all issues with an IT component identified with a "Y" in the "IT COMPONENT?" field? If the issue contains an IT component, has that component been identified and documented?	Y	Y	Y		
7.5	Does the issue narrative explain any variances from the Standard Expense and Human Resource Services Assessments package? Is the nonrecurring portion in the nonrecurring column? (See pages E-4 and E-5 of the LBR Instructions.)	Y	Y	Y		
7.6	Does the salary rate request amount accurately reflect any new requests and are the amounts proportionate to the Salaries and Benefits request? Note: Salary rate should always be annualized.	N/A	N/A	N/A		
7.7	Does the issue narrative thoroughly explain/justify all Salaries and Benefits amounts entered into the Other Salary Amounts transactions (OADA/C)? Amounts entered into OAD are reflected in the Position Detail of Salaries and Benefits section of the Exhibit D-3A.	N/A	N/A	N/A		
7.8	Does the issue narrative include the Consensus Estimating Conference forecast, where appropriate?	N/A	N/A	N/A		
7.9	Does the issue narrative reference the specific county(ies) where applicable?	N/A	N/A	N/A		

Action		Program or Service (Budget Entity Codes)				
		5701	5702	5703		
7.10	Do the 160XXX0 issues reflect budget amendments that have been approved (or in the process of being approved) and that have a recurring impact (including Lump Sums)? Have the approved budget amendments been entered in Column A18 as instructed in Memo #10-002?	Y	Y	Y		
7.11	When appropriate are there any 160XXX0 issues included to delete positions placed in reserve in the OPB Position and Rate Ledger (e.g. unfunded grants)? Note: Lump sum appropriations not yet allocated should <u>not</u> be deleted. (PLRR, PLMO)	N/A	N/A	N/A		
7.12	Does the issue narrative include plans to satisfy additional space requirements when requesting additional positions?	N/A	N/A	N/A		
7.13	Has the agency included a 160XXX0 issue and 210XXXX and 260XXX0 issues as required for lump sum distributions?	N/A	N/A	N/A		
7.14	Do the amounts reflect appropriate FSI assignments?	Y	Y	Y		
7.15	Do the issues relating to <i>salary and benefits</i> have an "A" in the fifth position of the issue code (XXXXAXX) and are they self-contained (not combined with other issues)? (See page 26 and 86 of the LBR Instructions.)	N/A	N/A	N/A		
7.16	Do the issues relating to <i>Information Technology (IT)</i> have a "C" in the sixth position of the issue code (36XXXCX) and are the correct issue codes used (361XXC0, 362XXC0, 363XXC0, 17C01C0, 17C02C0, 17C03C0, 24010C0, 33001C0 or 55C01C0)?	Y	Y	Y		
7.17	Are the issues relating to <i>major audit findings and recommendations</i> properly coded (4A0XXX0, 4B0XXX0)?	N/A	N/A	N/A		
AUDIT:						
7.18	Are all FSI's equal to '1', '2', '3', or '9'? There should be no FSI's equal to '0'. (EADR, FSIA - Report should print "No Records Selected For Reporting")	Y	Y	Y		
7.19	Does the General Revenue for 160XXXX issues net to zero? (GENR, LBR1)	Y	Y	Y		
7.20	Does the General Revenue for 180XXXX issues net to zero? (GENR, LBR2)	N/A	N/A	N/A		
7.21	Does the General Revenue for 200XXXX issues net to zero? (GENR, LBR3)	N/A	N/A	N/A		
7.22	Have FCO appropriations been entered into the nonrecurring column A04? (GENR, LBR4 - Report should print "No Records Selected For Reporting" or a listing of D-3A issue(s) assigned to Debt Service (IOE N) or in some cases State Capital Outlay - Public Education Capital Outlay (IOE L))	N/A	N/A	N/A		
TIP	Salaries and Benefits amounts entered using the OADA/C transactions must be thoroughly justified in the D-3A issue narrative. Agencies can run OADA/OADR from STAM to identify the amounts entered into OAD and ensure these entries have been thoroughly explained in the D-3A issue narrative.					

Action		Program or Service (Budget Entity Codes)				
		5701	5702	5703		
TIP	The issue narrative must completely and thoroughly explain and justify each D-3A issue. Agencies must ensure it provides the information necessary for the OPB and legislative analysts to have a complete understanding of the issue submitted. Thoroughly review pages 64 through 70 of the LBR Instructions.					
TIP	Check BAPS to verify status of budget amendments. Check for reapprovals not picked up in the General Appropriations Act. Verify that Lump Sum appropriations in Column A02 do not appear in Column A03. Review budget amendments to verify that 160XXX0 issue amounts correspond accurately and net to zero for General Revenue funds.					
TIP	If an agency is receiving federal funds from another agency the FSI should = 9 (Transfer - Recipient of Federal Funds). The agency that originally receives the funds directly from the federal agency should use FSI = 3 (Federal Funds).					
TIP	If an appropriation made in the FY 2009-10 General Appropriations Act duplicates an appropriation made in substantive legislation, the agency must create a unique deduct nonrecurring issue to eliminate the duplicated appropriation. Normally this is taken care of through line item veto.					
8. SCHEDULE I & RELATED DOCUMENTS (SC1R, SC1 - Budget Entity Level or SC1R, SC1D - Department Level)						
8.1	Has a separate department level Schedule I and supporting documents package been submitted by the agency?	Y	Y	Y		
8.2	Has a Schedule I been completed in LAS/PBS for each operating trust fund?	Y	Y	Y		
8.3	Have the appropriate Schedule I supporting documents been included for the trust funds (Schedule IA, Schedule IB, Schedule IC, and Reconciliation to Trial Balance)?	Y	Y	Y		
8.4	Have the Examination of Regulatory Fees Part I and Part II forms been included for the applicable regulatory programs?	N/A	N/A	N/A		
8.5	Have the required detailed narratives been provided (5% trust fund reserve narrative; method for computing the distribution of cost for general management and administrative services narrative; adjustments narrative; revenue estimating methodology narrative)?	Y	Y	Y		
8.6	Has the Inter-Agency Transfers Reported on Schedule I form been included as applicable for transfers totaling \$100,000 or more for the fiscal year?	N/A	N/A	N/A		
8.7	If the agency is scheduled for the annual trust fund review this year, have the Schedule ID and applicable draft legislation been included for recreation, modification or termination of existing trust funds?	Y	Y	Y		
8.8	If the agency is scheduled for the annual trust fund review this year, have the necessary trust funds been requested for creation pursuant to <i>section 215.32(2)(b), Florida Statutes</i> - including the Schedule ID and applicable legislation?	N/A	N/A	N/A		

Action		Program or Service (Budget Entity Codes)				
		5701	5702	5703		
8.9	Are the revenue codes correct? In the case of federal revenues, has the agency appropriately identified direct versus indirect receipts (object codes 000700, 000750, 000799, 001510 and 001599)?	Y	Y	Y		
8.10	Are the statutory authority references correct?	Y	Y	Y		
8.11	Are the General Revenue Service Charge percentage rates used for each revenue source correct? (Refer to Chapter 2009-78, Laws of Florida, for appropriate general revenue service charge percentage rates.)	Y	Y	Y		
8.12	Is this an accurate representation of revenues based on the most recent Consensus Estimating Conference forecasts?	N/A	N/A	N/A		
8.13	If there is no Consensus Estimating Conference forecast available, do the revenue estimates appear to be reasonable?	Y	Y	Y		
8.14	Are the federal funds revenues reported in Section I broken out by individual grant? Are the correct CFDA codes used?	Y	Y	Y		
8.15	Are anticipated grants included and based on the state fiscal year (rather than federal fiscal year)?	Y	Y	Y		
8.16	Are the Schedule I revenues consistent with the FSI's reported in the Exhibit D-3A?	Y	Y	Y		
8.17	If applicable, are nonrecurring revenues entered into Column A04?	N/A	N/A	N/A		
8.18	Has the agency certified the revenue estimates in columns A02 and A03 to be the latest and most accurate available?	Y	Y	Y		
8.19	Is a 5% trust fund reserve reflected in Section II? If not, is sufficient justification provided for exemption? Are the additional narrative requirements provided?	Y	Y	Y		
8.20	Are appropriate service charge nonoperating amounts included in Section II?	Y	Y	Y		
8.21	Are nonoperating expenditures to other budget entities/departments cross-referenced accurately?	Y	Y	Y		
8.22	Do transfers balance between funds (within the agency as well as between agencies)? (See also 8.6 for required transfer confirmation of amounts totaling \$100,000 or more.)	N/A	N/A	N/A		
8.23	Are nonoperating expenditures recorded in Section II and adjustments recorded in Section III?	Y	Y	Y		
8.24	Are prior year September operating reversions appropriately shown in column A01?	Y	Y	Y		
8.25	Are current year September operating reversions appropriately shown in column A02?	Y	Y	Y		
8.26	Does the Schedule IC properly reflect the unreserved fund balance for each trust fund as defined by the LBR Instructions, and is it reconciled to the agency accounting records?	Y	Y	Y		
8.27	Does Column A01 of the Schedule I accurately represent the actual prior year accounting data as reflected in the agency accounting records, and is it provided in sufficient detail for analysis?	Y	Y	Y		
8.28	Does Line I of Column A01 (Schedule I) equal Line K of the Schedule IC?	Y	Y	Y		

Action		Program or Service (Budget Entity Codes)				
		5701	5702	5703		
AUDITS:						
8.29	Is Line I a positive number? (If not, the agency must adjust the budget request to eliminate the deficit).	Y	Y	Y		
8.30	Is the June 30 Adjusted Unreserved Fund Balance (Line I) equal to the July 1 Unreserved Fund Balance (Line A) of the following year? (SC1R, SC1A - Report should print "No Discrepancies Exist For This Report")	Y	Y	Y		
8.31	Has a Department Level Reconciliation been provided for each trust fund and does Line A of the Schedule I equal the CFO amount? If not, the agency must correct Line A. (SC1R, DEPT)	Y	Y	Y		
TIP	The Schedule I is the most reliable source of data concerning the trust funds. It is very important that this schedule is as accurate as possible!					
TIP	Determine if the agency is scheduled for trust fund review. (See page 124 of the LBR Instructions.)					
TIP	Review the unreserved fund balances and compare revenue totals to expenditure totals to determine and understand the trust fund status.					
TIP	Typically nonoperating expenditures and revenues should not be a negative number. Any negative numbers must be fully justified.					
9. SCHEDULE II (PSCR, SC2)						
AUDIT:						
9.1	Is the pay grade minimum for salary rate utilized for positions in segments 2 and 3? (BRAR, BRAA - Report should print "No Records Selected For This Request") Note: Amounts other than the pay grade minimum should be fully justified in the D-3A issue narrative. (See <i>Base Rate Audit</i> on page 156 of the LBR Instructions.)	N/A	N/A	N/A		
10. SCHEDULE III (PSCR, SC3)						
10.1	Is the appropriate lapse amount applied in Segment 3? (See page 88 of the LBR Instructions.)	N/A	N/A	N/A		
10.2	Are amounts in <i>Other Salary Amount</i> appropriate and fully justified? (See page 95 of the LBR Instructions for appropriate use of the OAD transaction.) Use OADI or OADR to identify agency other salary amounts requested.	N/A	N/A	N/A		
11. SCHEDULE IV (EADR, SC4)						
11.1	Are the correct Information Technology (IT) issue codes used?	N/A	Y	N/A		
TIP	If IT issues are not coded correctly (with "C" in 6th position), they will not appear in the Schedule IV.					
12. SCHEDULE VIIIA (EADR, SC8A)						
12.1	Is there only one #1 priority, one #2 priority, one #3 priority, etc. reported on the Schedule VIII-A? Are the priority narrative explanations adequate?	N/A	N/A	N/A		
13. SCHEDULE VIIIB-1						
13.1	This schedule is not required in the October 15, 2009 LBR submittal.					
14. SCHEDULE VIIIB-2 (EADR, S8B2)						

Action		Program or Service (Budget Entity Codes)				
		5701	5702	5703		
14.1	Do the reductions comply with the instructions provided on pages 101 and 102 of the LBR Instructions regarding a 10% reduction in recurring General Revenue and Trust Funds?	Y	Y	Y		
15. SCHEDULE XI (LAS/PBS Web - see page 108 of the LBR Instructions for detailed instructions)						
15.1	Has the Schedule XI one page summary Excel file been e-mailed to OPB at OPB.UnitCostSummary@laspbs.state.fl.us? Agencies are required to generate this spreadsheet via the LAS/PBS Web. (Note: Pursuant to section 216.023(4) (b), Florida Statutes, the Legislature can reduce the funding level for any agency that does not provide this information.)	Y	Y	Y		
15.2	Do the PDF files uploaded to the Florida Fiscal Portal for the LRPP and LBR match the Excel file e-mailed to OPB?	Y	Y	Y		
AUDITS INCLUDED IN THE SCHEDULE XI REPORT:						
15.3	Does the FY 2008-09 Actual (prior year) Expenditures in Column A36 reconcile to Column A01? (GENR, ACT1)	Y	Y	Y		
15.4	None of the executive direction, administrative support and information technology statewide activities (ACT0010 thru ACT0490) have output standards (Record Type 5)? (Audit #1 should print "No Activities Found")	Y	Y	Y		
15.5	Does the Fixed Capital Outlay (FCO) statewide activity (ACT0210) only contain 08XXXX or 14XXXX appropriation categories? (Audit #2 should print "No Operating Categories Found")	N/A	N/A	N/A		
15.6	Has the agency provided the necessary demand (Record Type 5) for all activities which <u>should</u> appear in Section II? (Note: Audit #3 will identify those activities that do NOT have a Record Type '5' and have not been identified as a 'Pass Through' activity. These activities will be displayed in Section III with the 'Payment of Pensions, Benefits and Claims' activity and 'Other' activities. Verify if these activities should be displayed in Section III. If not, an output standard would need to be added for that activity and the Schedule XI submitted again.)	Y	Y	Y		
15.7	Does Section I (Final Budget for Agency) and Section III (Total Budget for Agency) equal? (Audit #4 should print "No Discrepancies Found")	Y	Y	Y		
TIP	If Section I and Section III have a small difference, it may be due to rounding and therefore will be acceptable.					
16. MANUALLY PREPARED EXHIBITS & SCHEDULES						
16.1	Do exhibits and schedules comply with LBR Instructions (pages 109 through 153 of the LBR Instructions), and are they accurate and complete?	Y	Y	Y		
16.2	Are appropriation category totals comparable to Exhibit B, where applicable?	Y	Y	Y		
16.3	Are agency organization charts (Schedule X) provided and at the appropriate level of detail?	Y	Y	Y		
AUDITS - GENERAL INFORMATION						
TIP	Review <i>Section 6: Audits</i> of the LBR Instructions for a list of audits and their descriptions.					

Action		Program or Service (Budget Entity Codes)				
		5701	5702	5703		
TIP	Reorganizations may cause audit errors. Agencies must indicate that these errors are due to an agency reorganization to justify the audit error.					
17. CAPITAL IMPROVEMENTS PROGRAM (CIP)						
17.1	Are the CIP-2, CIP-3, CIP-A and CIP-B forms included?	Y	Y	Y		
17.2	Are the CIP-4 and CIP-5 forms submitted when applicable (see CIP Instructions)?	Y	Y	Y		
17.3	Do all CIP forms comply with CIP Instructions where applicable (see CIP Instructions)?	Y	Y	Y		
17.4	Does the agency request include 5 year projections (Columns A03, A06, A07, A08 and A09)?	Y	Y	Y		
17.5	Are the appropriate counties identified in the narrative?	Y	Y	Y		
TIP	Requests for Fixed Capital Outlay appropriations which are Grants and Aids to Local Governments and Non-Profit Organizations must use the Grants and Aids to Local Governments and Non-Profit Organizations - Fixed Capital Outlay major appropriation category (140XXX) and include the sub-title "Grants and Aids". These appropriations utilize a CIP-B form as justification.					